

## 2025 Q3 Photo Essay Update

One Acre Fund's long-term vision is to help bring at least one export crop option to every family we serve. Right now, most smallholder farmers are limited to growing staple crops like maize or beans. With the right support, crops like macadamia, avocado, coffee, and fruits can open up new sources of income. We focus on tree-based crops, because they also are more climate resilient.

Here's a look inside how it works – through the story of one farmer, one cooperative, and one batch of carefully grown coffee beans. Together in service, – One Acre Fund

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Juliette Muteteri is one of Rwanda's ~300,000 coffee farmers. She has sold coffee through Dukundekawa Cooperative for over ten years. Each harvest season, Juliette walks tree to tree, hand-picking only the ripest cherries. It's slow, careful work – essential for producing the speciality coffee Rwanda is known for.



Coffee trees are fussy prima donnas. They need shade, rich soils, and take 3 to 4 years to bear fruit. That's why training is so important. We support farmers like Juliette with seedlings, fertilizer and shade trees on credit – along with regular technical support and training in the field.



Once harvested, Juliette brings her cherries to her local washing station - Dukundekawa – one of our partners in Rwanda.



These stations play a key role in the coffee value chain. Here, cherries are sorted, washed, and pulped – until you're left with a single green coffee bean. Once dried, it's ready for export.



Dukundekawa staff inspect each batch for quality. We provide training and financing to help cooperatives like this one operate more efficiently and collect higher volumes of quality coffee from nearby farmers.



Growing coffee is only half of the story. Getting a fair price for it is the other. One Acre Fund plays a key role in helping farmers like Juliette reach better markets. Our team purchases coffee from farmers, coops, and washing stations – and links to buyers and roasters.



We are learning to use the power of hundreds of thousands of farmers working together, to sell the highest-quality coffee and capture the highest premiums on the international market.