

ANNUAL REPORT 2020



HAVE HAMMER WILL TRAVEL A.C.



Have Hammer Will Travel A.C. is a registered Legal Mexican Charity

Carretera Chapala-Jocotepec #231-A, Riberas Del Pilar, Chapala, Jalisco México 45906

Phone 376-766-4830 Website <http://www.havehammer.org>

or Contact H. Wayne Renz, Officer of Philanthropy and Major Gifts taxexpat@aol.com



. *“It’s our goal to end the inequality crisis. We must build an economy of ordinary working people and give them life skills to succeed.” (Michel Ouimet)*

Dear Friends and Colleagues:

As we embark on our 13th anniversary, HHWT faces unprecedented challenges. During parts of 2020, COVID-19 restrictions forced us to close our doors, suspending our classes, and shutting down the school. These restrictions meant a 40 percent decrease in revenue from donations, work orders, and student crafts. We also suspended all in-person fundraising activities, which kept us from raising much-needed funds for our programs. During 2020, our revenue from donations and fundraising events was down 33 percent from that of 2019. HHWT leadership pivoted its operations to respond to the pressing needs to keep the organization afloat as we met these challenges. We cut our expenses by 30%, and thanks to the generosity of the HHWT Board of Directors and volunteers, we received generous cash donations of over 195,000 pesos. As we know, persistent challenges are in front of us. We will meet these challenges appropriately to help the underserved and the most vulnerable students in our communities. As leaders, we are committed to filling gaps in education and life skills in the local community, ensuring that Mexican youths in 2021 will get the education they need and deserve. The Fourth Industrial Revolution has left gaps in existing learning systems and job requirements. With existing jobs becoming more competitive and new jobs being created online through technological innovations, many young people will be left behind. HHWT addresses this gap by introducing our young students to an online home-based Computer-Aided Design (CAD) using Tinkercad.com. Students will design a project in CAD and make it out of wood. Most of our students do not have a computer. We will be doing everything possible to get them a personal computer in 2021, even if it is a donated computer. Our goal is for students to survive, succeed and remain competitive in the future workplace. It is imperative to create opportunities to develop core skills relevant in the new online work and education. For these underprivileged students that we serve, HHWT opens a door and is the only opportunity locally for them to acquire the necessary knowledge and capabilities to perform specialized tasks. We want to prepare our students to succeed in their workplace and find a secure job. We cannot do this alone! We need your help! The financial support and continued commitment from our donors allow us to continue our mission of “Teaching Mexican youth life skills through woodworking, carpentry, and Computer-Aided Design.”

Letter from the HHWT Board of Directors

BOARD OF DIRECTORS

OFFICERS

President Mike Ouimet

Vice President Bill Wilson

Treasurer, Officer of Philanthropy and Major Gifts. H. Wayne Renz

(AKA Head Honcho for Passion and Love for the Kids)

Secretary Terri Hensley

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Paul East

Linda Ball

Ginger Gonzales

Richard Bansbach

Kelly Wilson

Keith Crockatt

Richard Williams

Tom Banet

Bill and Priscila Parks

Kim Metzger

Mark Limanek

John Korpess

Maureen Ressler

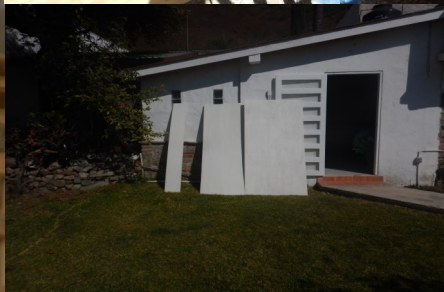
Have Hammer ... Will Travel

“Teaching Mexican Youth Valuable Life Skills through Woodworking & Carpentry”



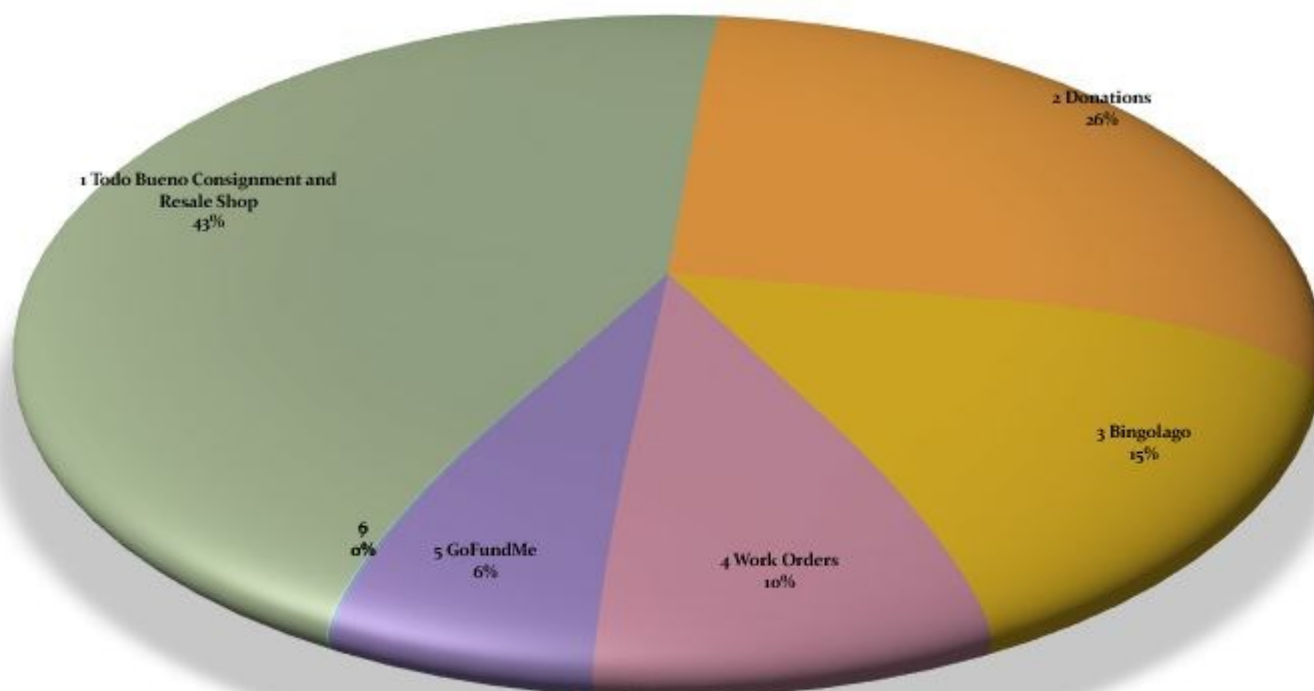
We taught students from Mama Cleo's Boys Home in Chapala to make their own 3 level bunkbed. The 3 boys were sleeping on the floor. They helped build it themselves. They will never forget this as long as they live. Each boy now has a bed to sleep in. HHWT volunteers raised the donations that provided pillows, sheets, mattresses, mattress covers, pillow cases and blankets, etc.

<https://www.youtube.com/watch?>





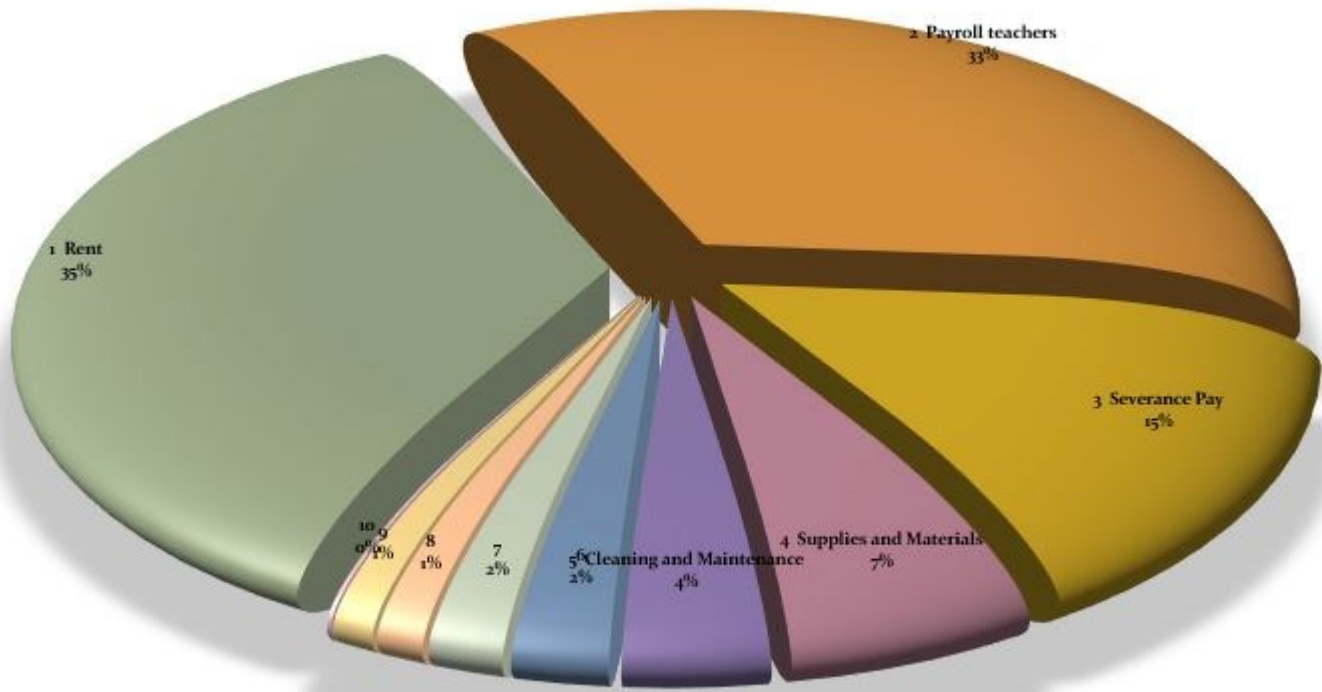
HHWT 2020 INCOME



Asset Type ▾	Amount Mexican Pesos ▾	US Dollars ▾
1 Todo Bueno Consignment and Resale Shop	\$ 322,636	\$ 16,981
2 Donations	\$ 195,957	\$ 10,314
3 Bingolago	\$ 109,117	\$ 5,743
4 Work Orders	\$ 71,898	\$ 3,784
5 GoFundMe	\$ 48,061	\$ 2,530
6 Student Tuition	\$ 1,000	\$ 53
7 Craft Sales	\$ 175	\$ 9
Total	\$ 748,844	\$ 39,413

Note: Exchange Rate 19 Pesos to US Dollar

HHWT 2020 EXPENSES



Important note: *The only salaries paid are to our local Spanish speaking Mexican teacher and his assistant. All the administrative staff and officers are volunteers who donate their time and money to help the local school children.*

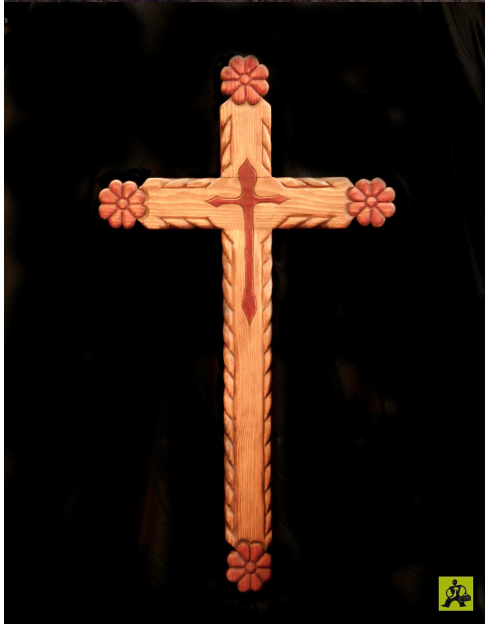
Asset Type	Amount Mexican Pesos	US Dollars
1 Rent	\$ 260,000	\$ 13,684
2 Payroll teachers	\$ 246,185	\$ 12,957
3 Severance Pay	\$ 110,000	\$ 5,789
4 Supplies and Materials	\$ 49,098	\$ 2,584
5 Cleaning and Maintenance	\$ 28,600	\$ 1,505
6 Tools, Equipment, etc	\$ 18,843	\$ 992
7 Accountant	\$ 14,752	\$ 776
8 Telmex	\$ 9,536	\$ 502
9. Legal Fees	\$ 8,500	\$ 447
10 CFE	\$ 963	\$ 51
Total	\$ 746,477	\$ 39,288

Note: Exchange Rate 19 Pesos to US Dollar



Escuela de Carpinteria Riberas

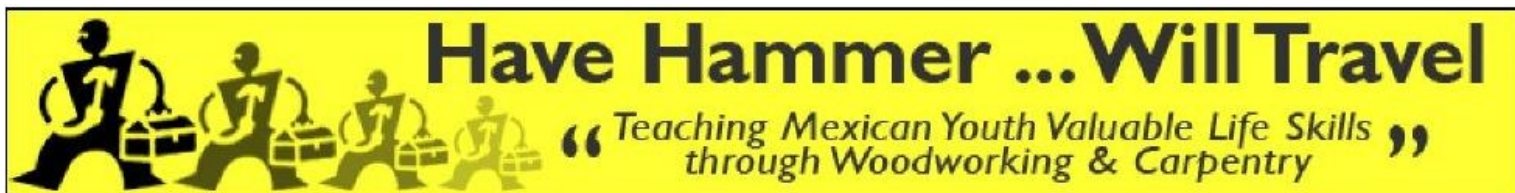
Lluvia Raygoza Venegas



Lluvia Raygoza Venegas was a student at Have Hammer Will Travel A. C. woodworking and carpentry school for over 5 years. She received several scholarships during those years to attend Escuela Preparatoria Regional De Chapala and graduated in December 2020. Lluvia's education was funded and sponsored by Have Hammer Will Travel A.C.

Rotary International Sunrise Chapala also helped with the scholarship. Lluvia will continue her education at a local university in Guadalajara. Congratulations to Lluvia who has a future in place.

See video <https://www.youtube.com/watch?v=9h8UGZaJbFI>



Key Program Accomplishments in 2020

1. **We barely achieved our financial goals.** The Board of Directors of HHWT personally donated the extra funds that were needed to get through the Covid 19 crisis and uncertain year. Our income was \$748,844 Mexican pesos, in US Dollars \$39,413. Our expenses were \$746,477 Mexican pesos, in US dollars \$39,288. We had a profit of \$2,467 pesos, \$125 US dollars. As you can see, every donation and donor made a difference in 2020. The best news is that our donor retention is very high; our donors are dedicated. We have few weeks of reserve cash on hand.
2. **A large portion** of our overall expenses is rent.
3. **We setup a Gofundme** page for the first time, donations were \$2530 US dollars.
3. **Globalgiving received** our completed application in December 2020. This March 2021 we will know if we are accepted in their online program to raise funds for our school.
4. **We updated** our legacy brochure and now have 3 new persons in the legacy group who named HHWT in their will.
5. **Our Students** from Mama Cleo's Boys Home worked on a special project, which was a three level bunkbed. The three boys are not sleeping on the floor anymore and now each has a proper bed to sleep in. (see video)

<http://havehammer.org/videos/>

A Look Ahead to The Year 2021

The Strategic Plan is focused on the following initiatives:

1. **To continue** to strengthen the effectiveness, collaborations and measured results of Have Hammer programs.
2. **To bring** in new students from low income neighborhoods of the Lake Chapala area and increase their participation in our programs.
3. **To strengthen** our current key partnerships and pursue new funding sources.
4. **To increase** our reserves to six months. Including a funded account for employees severance required by Mexican law.
5. **To deepen** community awareness of Have Hammer's mission and unique accomplishments.
6. **To complete** the build out of our computer aided design classroom CAD
7. **To achieve** four more donated solar panels.
8. **To continue** a capital campaign to create a student endowment fund and purchase the current building.
9. **To strengthen** and build our relationship with Todo Bueno consignment and resale store.

We want to thank our full time teacher Eudaldo Robledo Ramos and part time teacher Eduardo Ivan Robledo Romero for their support for the students. The board of directors chose to keep them employed during the crisis from March 2020 to Dec 2020, It was the right thing to do, even though it cost \$210,000 pesos in salary and taxes. The Covid 19 crisis is lasting longer than we expected, the teachers were given severance pay in December 2020, since we had to cut our overhead expenses. Experienced volunteers will be teaching the student classes in the first part of the 2020 semester.



Thank you to all our donors and volunteers

Miguel Angel Alvarez	Laura Diego	Lorne Hamblin	Ann Klestadt	Barry Pajak	Susan Strane
Theresa Archer	Steve Distant	Wendy Hamblin	Judith Krenr	Kate Pajak	Lyle Swanson
Emile Badawy	Pat Duran	Jean Hamilton	Judy Laing	Betty Parker	Linda Taft
Linda Ball	Sheilah Dwyer	Val Hartup	William Laing	Jim Parker	Mike Taft
Richard Bansbach	John Earl	Valeria Healy	Heidi Lane	Beverly Parr	Cindy Thompson
Larry Barnhardt	Heather Earl	Terri Hensley	Laurel Linden	Bernice Parris	Richard Thompson
Glorine Barnhardt	Paul East Raza	Roberta Hillman	Doug Lockyer	Lee Payette	Craig Thompson
Carolina Beck	Joanne Eaton	Roger Houchin	Susan Lockyer	Rita Pfeifer	Sheri Thompson
Daveena Bessason	Luis Enrique Ramos Bustillos	Wendy Howard	Cheryl Loney	Brad Phelps	Bonnie Tomilson
Ginger Blalock	Darlene Ewen	Judy Hunt	Kris Longley	Duncan Poole	Janice Turley
Sandra Broussau	Frank Ewer	Jim Hutchins	Catherine Luria	Suzanne Poole	Barbara Twardokus
Linda Buckthorp	Rick Feldman	Stephen Iman	Eric Luria	Janet Quarton	Greg Twardolus
Wynne Burns	Sandra Feldman	Deb Isfeld	Celeste Malloy	Ronald Ralston	Carol Vabdenheuvel
Jackie Burns	Howard Feldstein	Elisa Jimenez	Linda McArthur	Barbara Ransehausen	Rose Valbuena
Lori Burnworth	Cynthia Fendel	Deb Johansson	Susan McCarthy	Cecilia Renteria	Belva Velazquez
Paul Burnworth	Lamont Fournier	Jim Jones	Suzi McCord	H Wayne Renz	Enrique Velazquez
Chuck Busch	Ella Fournier	Margo Jones	Maggie McCort	Maureen Renz	Terry Vidal
Jean Busch	Bev Freitag	Mary Kelly	Cindy McLennan	Donna Reynolds	Dennis Wade
Vickie Capers	Barbara Friesen	Corrine Kelly	Kim Metzeger	Donna Reynolds	Melanie Wade
Margaret Carlson	Kenny Gardner	Penny Kenneally	Marilyn Mitchell	Carl Ribera	Sue Wagner
Bill Cash	Jim Garrow	Ann Klestadt	Brian Mitchell	Joni Ribera	Bruce Wakeham
Angie Chapman	Sidney Gay	Judith Krenr	Biddie Moore	Georgette Richmond	JoAnn Walker
Rick Chase	Leland Glaser	Judy Laing	Jim Morris	Judy Rohloff	Cheri Ware
Alma Chavez Tentori	Ellie Glaser	William Laing	Jo Moshier	Ron Rolston	Cindy White
Dave Clark	Karuna Gomez	Heidi Lane	Andy Mundi	Lorena Rule	Ben White
Rosa Clark	Eloy Gonzales	Laurel Linden	Randy Mundi	Elise Rychlewski	Richard Williams
Quinton Cobb	Patti Gonzales	Doug Lockyer	Sally Myers	David Salyers	Barbara Wills
Lizzie Conover	Catherine Gonzales	Susan Lockyer	Joe Naselli	Lois Schroff	Jane Wilman
Jeff Conover	John Gonzales	Cheryl Loney	Susanne Naselli	Gerri Schultz	Bill Wilson
Leonardo Cornejo	Ann Grab	Kris Longley	Richard Nast	Gina Schuran-Castillo	Don Wilson
Gordon Cowan	Luzma Grande	Deb Johansson	Deb Neil	Sharon Sibson	Kelly Wilson
Keith Crockatt	Annie Green– Nast	Jim Jones	Gerilyn Noyes	Bert Slocombe	Barbara Wilson
Mike Daniel	Sid Grosvenor	Margo Jones	Sandy Olson	Dee Spanner	Cathy Winkler
Gina Decker	Paula Haarvei	Mary Kelly	Lynn Osborn	Bob Spanner	Carol Wong
Tim Decker	Michael Hall	Corrine Kelly	Michel Ouimet	Sylvia Stard	Greg Zuniga
Juan Diego	Jo Hall	Penny Kenneally	Richard Owens	Valerie Stowell	Gloria Zuniga



**Thank you to all the organizations and local business
that supported us.**

Todo Bueno Consignment and Resale Store

St Andrews Anglican Church

Ajijic Rotary Club

Lake Chapala Society

Charters Tours Travel Agency

Maria Isabel Restaurant

Cinema Del Lago

Lakeside Little Theater

Rincon-Salas Asociados (Lawyer)

One of a Kind, Ajijic

American legion Chapala Post 7

Foundation for Lake Chapala Charities

Diane Pearl Colecciones

Lois Cugini

Galo De Allende Goat Farm

Cremas de Mezcal Artesanales

Sweets And Treats Chocolate shop

Chapala Sunrise Rotary Club

Fountain Hills Rotary Club

Ajijic Real Estate

Casa Tres Leones B&B

New Look Salon

Ojo Del Lago

Guadalajara Reporter

Casa Tres Leones B&B

Dr. Jessica Flores Quintinella

Lakeside Compushop & Repair

Huerto Cafe

In Memory

Joe Schwartz

Grace Wood

Sandy Owens

Dixie Vaughn Aka "Cake Lady"

Bill Lindsey

George Hunt

Gordon Cowan

Richard Owens

Have Hammer Will Travel A.C. Location





Escuela de Carpinteria Riberas

To make direct donation to Have Hammer Will Travel A.C. this is our bank in Mexico
Please send an email to taxexpat@aol.com so we may look for the donation.

Official Bank Account Name:

Have Hammer Will Travel A.C.

Name & Location of Bank:

Bancomer BBVA Ajijic, Mexico

Bank Account #

0191160419

CLABE

012324001911604190

Thank you for changing a young child's future.

*"You know life is a treat of wonderful experiences.
You know you made a start of discovering the
meaning of life when you plant a tree and know
you will never sit under it, or teach a young child to
fish.* **-H. Wayne Renz**

A letter from our President

As I address these words to you, I feel a kindred spirit, a friend and partner— one whose sense of stewardship for the future has led you to consider a legacy gift to Have Hammer Will Travel A.C. school.

I hope soon to welcome you into the HHWT Legacy group. Your generosity, your vision and your commitment will transform students' lives. You are an incredible person who cares deeply about our future at Have Hammer Will Travel A.C. School.

As you consider your legacy gift, our team can help you meet your personal planning objectives and also achieve your charitable goals for Have Hammer Will Travel A.C. school.

Sincerely,



Michel Ouimet. President

Legacy Society Group,

Joe Schwartz, Grace Wood, Sandy and Richard Owens, Dixie Vaughn Aka "Cake Lady", Bill Lindsey, George Hunt

Copyright HHWT 2019



Lake Chapala's Charitable

Youth Organization

CHANGING LIVES

WITH YOUR

LEGACY DONATION

Have Hammer Will Travel A.C.

Avenida Hidalgo 231-A

Riberas del Pilar, Chapala,

Jalisco, 45960 Mexico

<http://www.havehammer.org>

PLEASE GIVE THE FOLLOWING LANGUAGE
TO YOUR ATTORNEY IF YOU WOULD LIKE TO
REMEMBER THE HAVE HAMMER WILL
TRAVEL A.C. IN YOUR WILL.

UNRESTRICTED BEQUESTS are gifts of cash, personal, or real property, which you allow the HHWT to use for teaching life skills to Mexican youth through woodworking, carpentry and computer aided design, whichever is most needed at the time. To make an unrestricted bequest to HHWT through your Will, give this text to your attorney.

I, _____, bequeath to the Have Hammer Will Travel A. C. the sum of \$_____ or _____% of my residuary estate to be used for the greatest need.

RESTRICTED BEQUESTS are gifts made to the HHWT, which direct the Board of Directors as to how the funds are to be used. This kind of bequest allows you to support specific plans which are important to you. Restricted gifts are sometimes rendered less effective when changing times and circumstances reduce or eliminate the need for specific services or programs. To make an restricted bequest to HHWT through your Will, give this text to your attorney.

I, _____, bequeath to Have Hammer Will Travel A.C. the sum of \$_____ or _____% of my residuary estate to be used for _____ (Building fund, endowment fund, CAD Classroom, etc.) If at any time it is impossible or impractical to carry out the above purpose, the Board of Directors of HHWT shall determine a use as close as possible to that described above.

Thank you for caring about HHWT's future with your generous gift, and Welcome to our Legacy Society. Please advise us if you wish to be listed differently. If you indicate ANONYMOUS, your intention will remain anonymous, as confidentiality is important to us. Please let our Legacy team know of your intentions. Best wishes, and please let us know if there is anything we can do for you now or any time in the future.

Please also consider

GIVING WHILE LIVING



Escuela de Carpinteria Riberas

*Once upon a time
you wanted to
change the world.*

YOU STILL CAN.

Most people can say that they made a difference in someone's life but not many people can say that they permanently changed the course of someone's life for the better.

Through contributions to *Have Hammer Will Travel's* work with Mexican adults and youth you have the ability to change not only the life of the program participant, but many generations after that will benefit from the gift of the valuable trade skills they will learn.

Have Hammer...Will Travel is a Mexican Charity that teaches valuable life skills through woodworking, carpentry and CAD (*computer aided design*). Located on the shores of Lake Chapala, in Riberas Del Pilar, Jalisco, Mexico, Have Hammer exists because of community donations and committed volunteers.

Why Donate Funds?

Have Hammer...Will Travel is 100% dependent on donations, whether those donations come through fundraisers, Todo Bueno Resale and Consignment Store, HHWT projects or individual contributions.

Each year, approximately 36 male and female students attend either Level I classes (ages 10-14) or Level II classes (ages 15 and above). They come from all the villages in the municipality of Chapala, where the majority have low economic status.

It costs the program \$88,000 pesos per month to operate. Most students get scholarships, so we have to generate **\$2,500 pesos per student each month** in order to cover our expenses. Contributions of any size make a world of difference in a Mexican youth's life..

Where your money goes. Your donations will go toward operational expenses (rent, utilities, teacher's salary, materials, maintenance, replacement of equipment and tools) and to fund students' tuition for the year. You can create a student endowment fund or help to purchase the building and have it named after you.

How to Donate

Simply fill out the following information and return it to the kindhearted individual that gave it to you and they will ensure that it is forwarded to us and we will reach out to you ASAP:

NAME:

EMAIL:

PHONE:

Make a deposit directly at BBVA Bancomer Mexican bank account named

(Have Hammer Will Travel A.C). or

*Tax free RMD Charitable Donation (QCD)
from IRA*

Online <http://www.havehammer.org>

Through The 501c3 Foundation for Lake Chapala Charities. *Note: HaveHammer*
<https://lakechapalacharities.org/>

Or to H. Wayne Renz, Treasurer, Officer of Philanthropy and Major Gifts,
hwaynerenz@havehammers.org , or (Home)
376 766 1860 HHWT OFFICE 376 688 1282

You can make an appt. with our attorney Dariann Rivera (376)766-0190, at Luis Enrique Bustillos Ramos Notario's office, in lower Chula Vista, Mexico.

Make checks payable to:

Have Hammer Will Travel A.C.

