



Thanks to you, our single parents and their children were able to survive the COVID-19 pandemic. It's great when the testament of your impact is evident when the people you support can pull through hardships because of the training and assistance received from H.O.P.E., Inc. Our program's holistic approach, addressing the financial, educational and emotional needs of our single parents helped empower them and their children, while overcoming extreme circumstances.

We appreciate all you did to make it possible!

we appreciate you!!!

20
20

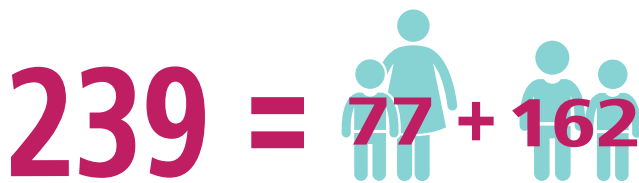
Gratitude Report

COVID - 19 IMPACT

We are proud to report that we have sustained and even grown throughout the COVID-19 pandemic! We were nervous at first, given the number of university/college closings in March 2020. Thanks to the new trend toward virtual programming, our parents' experiences have been especially positive. Five of our parents have lived through being diagnosed with COVID, as well as seven of their children; five parents lost their jobs due to COVID. This necessitated the need to increase funding for emergency assistance by 50% to help participants with rent/mortgage payments, daycare, moving expenses, utilities, and food. We also continued to promote our mental health counseling services to help parents through the mental and emotional challenges of COVID.

Gratefully, 100% of our single parents have continued forging ahead in their degree programs. A total of three of our December graduates graduated in January 2021 due to the pandemic, but they made it with each having two or more job offers! Three more are scheduled to graduate in May 2021; 13 are currently enrolled, with seven parents being interviewed. By the end of 2021, we anticipate service levels to resume pre-COVID participation at 20 participants.

Our program keeps growing



Total Individuals

Single Parents

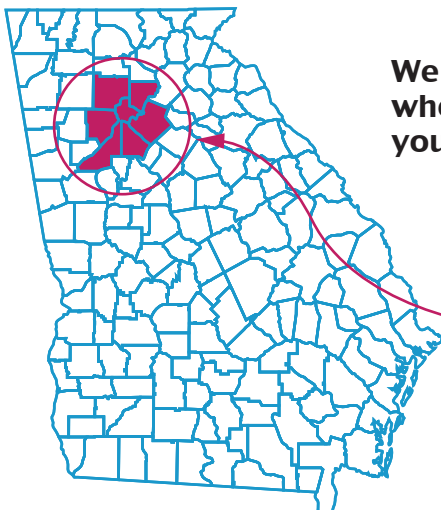
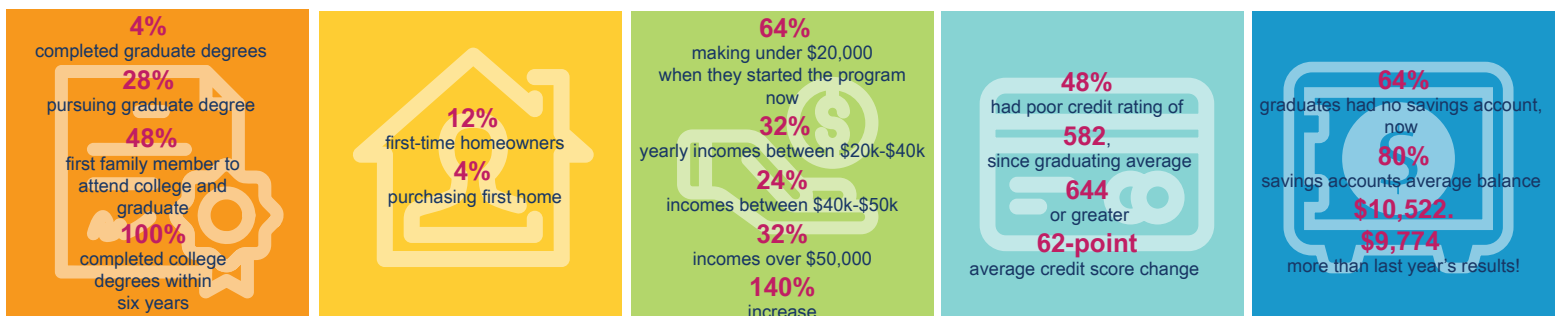
Children

42 single parents have graduated with increased income, from below \$20,000 to over \$50,000, a 140% increase

We're very proud of our 81% graduation rate!



Based on our survey, taken in March 2021 and submitted to our graduates, 92% responded, and resulted in the following additional data during this eleven-year period:



We continue to be impressed by the counties where you impact single parents the most with your contributions as of December 2020.

Gwinnett County-33%
Fulton County-18%
DeKalb County-18%
Clayton County-12%
Cobb County-12%
Other Metro Atlanta Counties-7%

OVERALL IMPACT

Our Mission is to empower, encourage, and equip low-income single parents to obtain a college degree, develop essential life skills, and ultimately become self-sufficient. We do this by providing our single parent students with:

- 1**
Financial assistance for housing and childcare
- 2**
Facilitate to connect them to community resources
- 3**
Financial literacy and the development and implementation of a game plan for financial independence
- 4**
Counseling resources and success coaching

Key Elements of H.O.P.E.'s Hope for Low-Income Single Parents (H-LISP) Program:



- ➔ **Rent Assistance Program**
- ➔ **Childcare Assistance Program**
- ➔ **Social Services**
- ➔ **Life Skills Training**
- ➔ **Emotional Support**



PROGRAM IMPACT



20 single parent families
43 children - average
2 per household
100% minority



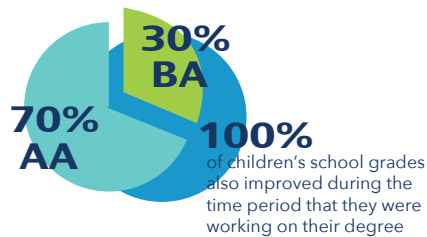
33% of our participants are first generation college attendees in their perspective families.

Our top three collegiate referrals for our participants were: Fortis College (58%), Georgia State University (17%), and Gwinnett Technical College (8%).



Average income of \$17,622 or \$8.47 per hourly income, which is only \$400 over the FPL.

Academics



With an average of a year and ten months in the program, our current participants have shown validated growth. 100% of our program participants are on track to graduate on time, less than a six-year time frame, as stated and encouraged in our goals. They have maintained an average GPA of 3.36.

Savings & Financial Stability

PARTICIPANTS

88%
Up from 33%



NOW HAVE

Savings account
11% over \$500

44%



Improved credit

11%



Home ownership

Resources from our Partners:

Heirborn Servants has helped our participants tremendously with transportation issues. Their program is designed to provide safe and reliable transportation services to selected single parents. Since starting our partnership, in late 2019, Heirborn has generously gifted a vehicle to three participants in need and additionally, assisted with mechanical repairs as needed for our participants. THANK YOU!



Lawrenceville-Duluth Alumni Chapter [of] Kappa Alpha Psi Fraternity, Inc. has adopted ALL of our single-parent families for the Christmas Holiday for the third year in a row. These men have purchased and distributed to our participants over 50-holiday gifts for the parents and children this year alone. THANK YOU!

We also want to thank all of our corporate partners, especially **Admin America**, **Jim Ellis**, **Nordson**, **Vitas Healthcare**, and **Market Source**, who were so instrumental in our survival during the pandemic. This year they helped us in an awesome way by providing generous grants that covered emergency expenses for our single-parent families, school supplies, and gift cards for food in addition to our normal rent and childcare assistance. A special thanks to Admin America, Nordson, Vitas, and MarketSource for sponsoring our very first virtual event. THANK YOU. WE APPRECIATE YOU SO MUCH!

Graduate's Story

In 2020, we had three participants that would have been graduating in December, but due to COVID, their graduation was postponed to January 2021. Take a look at their **video stories** to see what impact you had on their lives.

OPERATIONAL IMPACT

In 2020, you allowed us to carry on our great work. Our program was unaffected by the pandemic due to it being a virtual program already; however, what was surprising is the growth we saw in every area of operation during one of the hardest years for most nonprofits.

2020 Total Operating Income

+ \$50,822

+ 312 DONORS

INCREASE OF 172

+ \$32,596

COVID RELIEF GRANT FROM
GWINNETT COUNTY

Even with the PPP & EIDL we still had a net income of \$23,000

2020 FINANCIALS

Total Revenue: \$267,015

Individual donors	\$47,039 (18%)
Fundraising	\$25,458 (10%)
Grants	\$110,506 (41%)
Other (In-kind, PPP)	\$84,012 (31%)



Total Expenses: \$278,330

Admin Expenses	\$9,009 (3%)
Program Expenses	\$262,724 (94%)
Fundraising Expenses	\$3,342 (1%)

YOU'RE AMAZINGLY AWESOME!

We want to personally thank every monthly donor, sporadic donor, corporate partner, foundation partner, community partner, strategic partner, volunteer, and program service provider for supporting our mission for eleven years! Since our inception, our program has grown beyond what we could have imagined and we truly appreciate you for continuing to support our cause.

When you sow into our mission, you are supporting a vision that will grow and develop beyond Georgia. We hope that you will continue to enjoy the ride!



PO Box 3166 | Duluth GA | 30096
(678) 695-6688 | www.hopbe.org

"IF YOU HELP THE POOR, YOU ARE LENDING TO THE LORD - AND HE WILL REPAY YOU!"
- PROVERBS 19:17