



Providing COVID-19 personal protective equipments PPE to governmental hospitals in
Gaza and West Bank

Phase one, April-May 2020

Palestinian American Medical Association, PAMA

Report prepared by Rana Ottallah, fundraising and communication associate

Table of Contents

EXECUTIVE SUMMARY	2
INTRODUCTION	3
PROJECT IMPLEMENTATION	3
CONCLUSION	5



Executive Summary

The Palestinian American Medical Association (PAMA) is a non for profit US charity that aims to promote health care in Palestine. COVID-19 pandemic has made its way into Gaza and the West Bank and the Palestinian Health Care System is facing perhaps its biggest challenge yet. PAMA has sensed the gravity of the situation and without hesitation has extended a hand to help.

After consulting with local physicians and hospitals, PAMA was advised to provide PPEs to healthcare workers to allow them to serve patients infected with the COVID-19 virus without putting their lives at risk. Due to the worldwide emergency and severe shortage of personal protective supplies, PAMA had to forgo the usual procurement processes and has purchase all needed supplies from one vendor in West Bank and another in Gaza, which were the only venders who could provide the supplies timely.

PAMA has requested a quote on the below supplies, received them and has distributed them to local governmental hospitals in Gaza and West Bank:

1. Surgical gloves
2. Surgical blades
3. 500 ml bottles of %70 Alcohol gel
4. Disposable gowns
5. N95 masks
6. Face shields
7. Personal Protection Equipment (PPE) kits
8. Reusable face masks

On a different front, PAMA started a series of webinars to share knowledge and experiences with our colleagues in Palestine.



Introduction

The main objective of this project is to support the Ministry of Health (MoH) in Gaza and the West Bank to meet the needs of health care workers for Personal Protective Equipment (PPE). PPE is much needed to protect the medical health care workers from exposure to COVID-19 while trying to save the lives of their patients. PAMA was part of the immediate response efforts. Also, COVID-19 is a novel virus, and evidence is evolving about its diagnosis and management, PAMA started a series of webinars to share up to date knowledge about the virus.

PAMA launched a fundraiser campaign focused on collecting funds for PPE. Donors are PAMA members and supporters. We used Facebook and Network For Good platforms to approach donors. Funds were used to procure PPEs from West Bank and Gaza suppliers. Our PAMA staff in West Bank and Gaza have supervised and conducted the procurement and distribution of these PPEs.

PAMA also recruited Palestinian physicians in the US and Palestine to hold shared webinars where they can exchange experiences. These physicians are PAMA members or supporters. PAMA used GoToMeeting as an online platform to hold these webinars. Webinars were live and were then recorded and shared with Palestinian physicians on the front lines. These Webinars were also shared on our Facebook and Youtube platforms to be shared with whoever is interested and wherever they are.

Project implementation

Supplies were delivered through an official handover to Ministry of Health (MoH) in Gaza and West Bank and to the director of Augusta Victoria Hospital. The total cost for all the regions after tax-exempt was \$55,151.00. PAMA staff distributed Personal Protective equipment and disinfecting supplies during the second week of April to three different regions as follows:



1. Gaza: PAMA staff and volunteers delivered the following supplies to The European Hospital on 4/8/2020.

Item	Quantity
500 ml bottles 70% Alcohol gel	800
Surgical Blades	1,500
Surgical Gloves	80,000
Total Cost	\$18,120.00

2. The West Bank: On 4/6/2020 PAMA Staff and Volunteers delivered the following supplies to the following hospitals:

1. Palestine Medical Complex-Ramallah
2. Alya Hospital -Hebron
3. Al Hussein Hospital - Biet Jala
4. Thabet Hospital -Tulkarem
5. The National Hospital-Nablus
6. Jenin Government Hospital-Jenin.

Supplies included:

Item	Quantity
Disposable gowns	500
N95 Masks	1000
Face Shields	300
Personal Protective Equipment(EPP) kits	1000
Reusable face masks	300



Total	\$28,390.81
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3. Jerusalem: PAMA Staff and Volunteers delivered the following much needed protective supplies to Augusta Victoria hospital

Item	Quantity
Surgical Face Masks	3000
KN95 Masks	500
Personal Protective Equipment (PPE) kits	500
Gun Boots (per request)	50
Total	\$11,432.00

4. Hugo Chaves hospital: This is the main COVID ICU for Ramallah area, it has received 50 N95 masks and other full gear protective supplies for a cost of \$700.

PAMA has conducted the following Webinars and directed them to Palestinian healthcare workers who are on the frontline of COVID-19 pandemic:

1. General management of COVID-19 infection: <https://youtu.be/m629ir-Vg1M>
2. Inpatient management of COVID-19 management:
<https://youtu.be/NQceY6hM2uM>
3. ICU management of COVID-19 patients: <https://youtu.be/ncMKy94Hljc>
4. COVID-19 guidelines, a marathon not a sprint-part 1:
https://youtu.be/_xQjnz4VYfg
5. COVID-19 guidelines, a marathon not a sprint-part 2:
https://youtu.be/X_EQEaWiAPs

Conclusion

Objectives:

PAMA is a non-profit, 501 (c) (3) organization that works to promote health care in Palestine.
US EIN: 47-2227058

Provide both PPEs and knowledge to help Palestinian healthcare workers in their fight against COVID-19 pandemic.

Outcomes

\$55,151.00 worth of Personal protective equipment (PPE) were provided to nine different hospitals in Gaza, West Bank, and Jerusalem.

Challenges

Due to the state of emergency and the severe shortage of medical supplies, all supplies were purchased from one vendor in West Bank “Company Yazan Med Co.” and another vendor in Gaza “High Medi Co.”

Recommendations

PAMA should continue its support through phase two of the COVID- 19 PPE fundraiser and its ongoing fundraising campaigns.



**PAMA
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KS 66063
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Contract

Contract Reference: Purchase Order No.: PAMACOV19_1_PO_YAZAN MED Co., 2020
Date: April 2, 2020

This contract is made between:
First Party: Palestinian American Medical Association (PAMA)
Second Party: YAZAN MED Co. شركة يازان ميديكال كومپلاي (TAX ID: 562188838)
 Ramallah, West Bank, Palestine, Near to the Palestine Medical Complex (North Entrance) P.O. Box:
 6746611Tel: +972 2 297-0122/Fax: +972 2 297-0883/Mobile: +972 59 888-8081

I. (the first party) The Palestinian American Medical Association (PAMA) is a non-profit 501 (c) (3) charity "501 (c) (3) 2778019" that aims to promote health care in Palestine. PAMA is currently supporting the Health Facilities/Hospitals in West Bank, Palestine with Supply of SUPPLY OF MEDICAL DISPOSABLES & PERSONAL PROTECTIVE EQUIPMENT FOR HEALTH FACILITIES/HOSPITALS IN WEST BANK, PALESTINE.

II. (the second party) Contract YAZAN MED Co. شركة يازان ميديكال كومپلاي, has participated and provided its best prices according to the ITQ, YAZAN MED Co. شركة يازان ميديكال كومپلاي prices were approved. Therefore, both parties agreed on the following terms and conditions:

1) Second party price quotation for SUPPLY OF MEDICAL DISPOSABLES & PERSONAL PROTECTIVE EQUIPMENT FOR HEALTH FACILITIES/HOSPITALS IN WEST BANK, PALESTINE, dated on March 30, 2020 is accepted by PAMA for an amount of **\$28,390.81**.

2) Prices and Schedule for Supply

#	Item	Unit	Quantity	Unit Price NIS	Total in NIS
1	Disposable Gown	Price	500	3	1,500
2	N95 MASK	Price	1,000	38	38,000
3	Gloves	Price	500	17	8,500
4	Gloves	Price	500	12	6,000
5	Gloves	Price	1,000	35	35,000
6	Reusable Face Mask	Price	300	3	900
	Total in NIS				87,900.00
	TAX in NIS (16%)				14,036.81
	GRAND TOTAL IN NIS				101,936.81
	GRAND TOTAL IN USD				\$ 28,390.81

Stamp & Signature:
 Majdi Hamarshi, president of PAMA

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pamapalestinian@gmail.com

3) **Fixed Price:** The prices indicated above are firm and fixed and not subject to any adjustment during contract performance.

4) **Delivery Schedule:** The delivery should be completed **IMMEDIATELY** to supply the stated items in paragraph 12 according to the above table. The delivery will be fully coordinated with PAMA dates, time and place as per the below table:

TOTAL Requested Hospitals	Items & Quantities			
	Disposable Gown	N95 MASK (Sheet)	Gloves	Reusable Face Mask
1	500	1,000	500	500
2	100	100	100	100
3	100	100	100	100
4	100	100	100	100
5	100	100	100	100
6	100	100	100	100

5) **Terms of Payment:** of the contract price shall be made in the currency (USD) of the quotation of the second party in full. (Please note for NIS/USD Conversion, PAMA will be using Bank of Palestine (BoP) Official Exchange Rate).

6) **Performance Penalties:**

- 40% on contract signature against bank guarantee valid for the delivery period.
- 40% on delivery of goods.
- 20% upon submission of an invoice supported by the Acceptance Certificate issued by the purchaser.

NOTE: For immediate delivery, PAMA will make 40% and 20% payment for the delivered items.

7) **Shipment:** Goods offered should be secured by non-delivery's warranty for at least 12 months from the date of delivery to the purchaser. Please specify warranty period and terms in detail.

8) **Insurance:** Insurance: According to common accepted standards by Ministry of Health (MoH) in Palestine.

Stamp & Signature:
 Majdi Hamarshi, president of PAMA

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PURCHASE ORDER (P.O.)

Purchase Order No.: PAMACOV19_1_PO_YAZAN MED Co., 2020
Date of Purchase Order: April 2, 2020
Name of the Purchaser: Palestinian American Medical Association (PAMA)
Cub: +972 59 888-815

Subject: SUPPLY OF MEDICAL DISPOSABLES & PERSONAL PROTECTIVE EQUIPMENT FOR HEALTH FACILITIES IN WEST BANK, PALESTINE

TO: YAZAN MED Co. شركة يازان ميديكال كومپلاي (TAX ID: 562188838)
 Ramallah, West Bank, Palestine, Near to the Palestine Medical Complex (North Entrance) P.O. Box:
 6746611Tel: +972 2 297-0122/Fax: +972 2 297-0883/Mobile: +972 59 888-8081

Dear Mrs. M.,

Your price quotation for SUPPLY OF MEDICAL DISPOSABLES FOR HEALTH FACILITIES IN WEST BANK, PALESTINE No. (NA) dated March 26, 2020 for the supply of the above goods is accepted by PAMA for an amount of **\$28,390.81**. All proceeds as per the Terms and Conditions described in Attachment 1 to this Purchase Order will be applied. This Purchase Order along with your final invoice To Order (TO) and the Attachment (1) that includes Terms and Conditions of Supply stand as a reference/contract (U) supply process is over.

Please complete your supply in accordance with the terms and conditions contained in the attachment to this Purchase Order.

Please acknowledge receipt within 2 (two) days from the date of receipt of this Purchase Order.

Sincerely,
 Palestinian American Medical Association (PAMA)
 Dr. Majdi Hamarshi, president of PAMA

Stamp & Signature:
 Majdi Hamarshi, president of PAMA

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Palestinian American
Medical Association

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KS 66063
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8) **Required Technical Specifications**

- (i) General Description
- (ii) Specific details and technical standards
- (iii) Performance Parameters

The Supplier confirms compliance with above specifications. (In case of deviations supplier to list all such deviations)

9) **Failure to Perform:** The Purchaser may cancel the Purchase Order if the Supplier fails to deliver the Goods, in accordance with the above terms and conditions, despite being given 10 days' notice by the Purchaser, without incurring any liability to the Supplier.

First Party:
 Palestinian American Medical Association (PAMA)
 72 Phillips St., El Ramal, Gaza, Al-Jazeera Society for Relief
 Children Building, Palestine.
 72 شارع فلسطين، دوار مسجد الحسين، غزة، -جمعية انشاد
 الكرامة للطفولة -الرامال (Gaza)

Second Party:
 YAZAN MED Co. شركة يازان ميديكال كومپلاي (TAX ID: 562188838)
 Ramallah, West Bank, Palestine, Near to the Palestine
 Medical Complex (North Entrance) P.O. Box: 67466
 Tel: +972 2 297-0122
 Fax: +972 2 297-0883
 Mobile: +972 59 888-8081

Stamp & Signature:
 Majdi Hamarshi, president of PAMA

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 US EIN: 47-2227058

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Attachment (1) **Attachment to P.O.**

SHOPPING
Terms and Conditions of Supply

Project Name: SUPPLY OF MEDICAL DISPOSABLES FOR HEALTH FACILITIES IN WEST BANK, PALESTINE
 Purchaser: Palestinian American Medical Association (PAMA)

1. **Prices and Schedule for Supply**

#	Item	Unit	Quantity	Unit Price	Total in NIS	Total in USD
1	Disposable Gown	Piece	500	7	3,500	
2	NOI MASK	Piece	1,000	30	30,000	
3	Face Shield	Piece	500	37	18,500	
4	Goggles	Piece	500	12	6,000	
5	PPE (as per requested by the hospitals)	Piece	1,000	35	35,000	
6	Reusable Face Mask	Piece	500	7	3,500	
Total in NIS					87,500.00	
TAX IN NIS (16%)					14,000.00	
GRAND TOTAL IN NIS					101,500.00	
GRAND TOTAL IN USD						\$ 26,390.81

2. **Fixed Price:** The prices indicated above are firm and fixed and not subject to any adjustment during contract performance.

3. **Delivery Schedule:** The delivery should be completed **IMMEDIATELY** to supply the stated items in paragraph #2 according to the above table. **The delivery will be fully coordinated with PAMA (date, time and place) as per the below table:**

4. **Payment:** The payment shall be made in the currency (USD) of the quotation of the successful bidder as follows: (Please note for NIS/USD Currency, PAMA will be using Bank of Palestine (BOP) Official Exchange Rate)

5. **Warranty:** Goods offered should be covered by manufacturer's warranty for at least 12 months from the date of delivery to the Purchaser. Please specify warranty period and terms in detail.

6. **Packaging and Marking Instructions:** According to common accepted standards by Ministry of Health (MoH) in Palestine.

7. **Required Technical Specifications:**

- General Description
- Specific details and technical standards
- Performance Parameters

The Supplier confirms compliance with above specifications (In case of deviation supplier to list all such deviations)

شركة هادي موليكيو
 غزة - الرميل، غزة، غزة الفكريه
 هاتف: 2020840 فاكس: 2020841

رقم الطلب: 4224
 تاريخ الإصدار: 05/04/2020

الاسم: المؤسسة الطبية الأمريكية الفلسطينية PAMA
 العنوان: GAZA

الاسم	رقم الطلب	تاريخ التسليم	الكمية	الوحدة	اسم المورد	ملاحظات
500-980	81/00042	05/04/2020	10000	Alcohol Gel	Hygiene Gel	

توقيع المشتري:

توقيع المورد:

تم استلام البضاعة بتاريخ: 5/4/2020

ملاحظة: 3 قطع عينات للتدقيق

شركة هادي موليكيو
 غزة - الرميل، غزة، غزة الفكريه
 هاتف: 2020840 فاكس: 2020841

رقم الطلب: 4223
 تاريخ الإصدار: 05/04/2020

الاسم: المؤسسة الطبية الأمريكية الفلسطينية PAMA
 العنوان: GAZA

الاسم	رقم الطلب	تاريخ التسليم	الكمية	الوحدة	اسم المورد	ملاحظات
500-980	20/0004	05/04/2020	500	Face </td <td>Surgical Masks (Disposable, Non-sterile, Size 7-8)</td> <td></td>	Surgical Masks (Disposable, Non-sterile, Size 7-8)	
10,000-000	107/00003	05/04/2020	500	Face </td <td>Surgical Masks (Size 2)</td> <td></td>	Surgical Masks (Size 2)	

توقيع المشتري:

توقيع المورد:

تم استلام البضاعة بتاريخ: 5/4/2020

شركة هادي موليكيو
 غزة - الرميل، غزة، غزة الفكريه
 هاتف: 2020840 فاكس: 2020841

رقم الطلب: 4223
 تاريخ الإصدار: 05/04/2020

الاسم: المؤسسة الطبية الأمريكية الفلسطينية PAMA
 العنوان: GAZA

#	Item	Unit	Quantity	Unit Price	Total in NIS	Total in USD
1	Disposable Gown	Piece	500	7	3,500	
2	NOI MASK	Piece	1,000	30	30,000	
3	Face Shield	Piece	500	37	18,500	
4	Goggles	Piece	500	12	6,000	
5	PPE (as per requested by the hospitals)	Piece	1,000	35	35,000	
6	Reusable Face Mask	Piece	500	7	3,500	
Total in NIS					87,500.00	
TAX IN NIS (16%)					14,000.00	
GRAND TOTAL IN NIS					101,500.00	
GRAND TOTAL IN USD						\$ 26,390.81

4. **Terms of Payment:** The payment shall be made in the currency (USD) of the quotation of the successful bidder as follows: (Please note for NIS/USD Currency, PAMA will be using Bank of Palestine (BOP) Official Exchange Rate)

5. **Warranty:** Goods offered should be covered by manufacturer's warranty for at least 12 months from the date of delivery to the Purchaser. Please specify warranty period and terms in detail.

6. **Packaging and Marking Instructions:** According to common accepted standards by Ministry of Health (MoH) in Palestine.

7. **Required Technical Specifications:**

- General Description
- Specific details and technical standards
- Performance Parameters

The Supplier confirms compliance with above specifications (In case of deviation supplier to list all such deviations)

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8. **Failure to Package:** The Purchaser may cancel the Purchase Order if the Supplier fails to deliver the Goods, in accordance with the above terms and conditions, despite being given 10 days' notice by the Purchaser, without incurring any liability to the Supplier.

NAME OF THE SUPPLIER: YAZAN MED CO. شركة يازان للصحة
Authorized Signature: 
Place: Ramallah, West Bank, Palestine
Date: 4/3/2020



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