

Annual report

GRADUATES' NETWORK 2019



Objectives

Facilitate the access to education and/or the labor market of youngsters in vulnerable conditions, who have finished their high school education accompanied by Cimientos.

- Create a space of belonging and support for graduates.
- Identify the educational and working interests and needs of graduates.
- Associate with other networks, organizations, institutions and companies that provide educational and working opportunities.
- Promote the participation of graduates as volunteers in Cimientos, in other organizations or in their own community.
- Promote the exchange and communication of all graduates along the country.

Partners



























Range and general results of the year

Range

2840 participants

504

Youngsters finished high school and were advised on their life project.

83 Localities

19 Provinces

Training

1209 Youngsters trained

7

Courses given by Cimientos in partnership with companies

Studies

60

Youngsters studied thanks to college or university scholarships.

2 Youngsters graduated after getting a scholarship.

Working and volunteering

134

Youngsters obtained a job thanks to the actions of the graduate's network.

50 youngsters volunteered in Cimientos.

Meetings and associations

- **7** Graduates' meetings held.
- **414** Participants in meetings.
 - **86** Organizations offered opportunities to youngsters

Volunteering

1740 hours,491 volunteers from86 organizations

Training: 1209 youngsters trained

Training for young employees

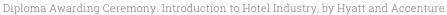
7 courses were offered by technical partners from different areas, for a total of 150 youngsters: Administrative assistant, by KPMG (2 courses); SSales and Customer Service, by a volunteer from Cimientos;

Assistant in Gastronomical Events, by CAVE; Training in the Hotel Industry, by Accenture and Hyatt;

Customer Service, by Swiss Medical Group. In all of them, Cimientos held workshops of soft skills and labor market access. 136 youngsters trained (90% of the total of enrollments).

45 youngsters already obtained a formal job: 84% of them within 6 months of the completion of the course.

New technical partners: Accenture, Hyatt and CAVE.





Other training instances

Building The Future Of Youngsters-J.P. Morgan.

A project was implemented to see to the graduation and transition from high school to the working and higher education world of 97 youngsters from Quilmes, Laferrere, Virrey del Pino and Villa Martelli (Buenos Aires, Argentina). These youngsters finished the second to last year of high school and are part of the Future Graduates Program (FGP) from Cimientos.

The youngsters participated in the first vocational orientation workshop, in talks with professionals and in fairs from universities and nonprofit organizations that offer higher education scholarships; all as part of the Graduates' Network meetings, of a Communication workshop held by the Support Staff and the Graduates' Network team, and of a workshop of Sexual and Reproductive Health, by Fundación Huésped.

Youngsters In The Lead - Coca Cola (21)

This project with nearly graduates from a school in Barrio Mitre (Autonomous City of Buenos Aires) has the aim of motivating and inspiring youngsters in their educational and working projects. 16 students in fourth year of high school visited the bottling company FEMSA.

21 students in fifth year of high school participated in meetings in Coca Cola's offices along with the employees.

3 workshops and talks were held by Human Resources, Marketing and IT, and Commercial and Finances.

Building The Future - Banco Galicia

The aim of this project is to reinforce the opportunity of youngsters who live in vulnerable populations to access the labor market and higher education.

64 youngsters of 3 schools in Santa Fe.

There were workshops on vocational orientation, working skills and one focused on Communication.

The youngsters also visited a university.

The Day After High School -Fundación Acindar

This project organized activities for the youngsters to investigate, know and obtain tools to plan their future after high school. These activities were focused on vocational and educational orientation.

17 youngsters in their last year of high school participated in this project, all part of Cimientos' Future Graduates Program, located in Villa Mercedes, San Luis.

3 workshops were held, to work on study habits, planning, time management, vocational orientation and designing of the Curriculum Vitae.

Building The Future – Grupo ASSA

The aim of this program is to guide the youngsters in their last year of high school in the design of a life project that includes working and entering higher education.

60 youngsters in the last year of high school, from Villa Lugano and Berazategui, participated in this program.

5 workshops were held in each area, apart from one visit made to the company. The youngsters were given tools to choose a career and look for a job once they graduate. Many volunteers from the company participated in each workshop.

Visit to Brioche Doree's factory, Building the Community course, by AA2000. MÁS RICO, MÁS SALUDABLE

Trainings from other organizations

The youngsters were given information about available trainings from other organizations and companies, on specific knowledge such as English language, tourism, administrative assistance, computer operation, customer services, nursing, bartending and introduction to programming.

82 participants, from Buenos Aires, Autonomous City of Buenos Aires, Mendoza, Neuquén and San Luis.

Life Project

Different workshops were organized, focused on job orientation and customer service. Visits to companies were also planned. For a few of these activities, the invitation was extended to schoolmates that were not part of Cimientos.

318 participants.

14 activities in Buenos Aires, Autonomous City Of Buenos Aires, Catamarca, Mendoza, Neuquén, Salta, San Luis, Santa Fe and Santiago del Estero.

Graduates' meeting, West GBA - July



After high school studies: 60 students on a scholarship

Scholarships of immediate implementation

These scholarships were awarded to youngsters from Cimientos. Since many of Cimientos' members were interested in supporting their sponsored - or other - youngsters to train in university, these scholarships were included in Cimientos' University Scholarship's program.

18 students participated in Cimientos' University Scholarship's Program (USP), in the Autonomous City Of Buenos Aires, Buenos Aires, Chubut, Neuquén, Tucuman and Salta.

1 student completed his participation in Cimientos' USP, and is close to graduate in Mechanical Engineering.

2 students graduated, one in Computer Science and one in Architecture.

Scholarships in association with other organizations

College and university scholarships were renewed or newly awarded. Visits to universities were planned for youngsters interested in applying to these scholarships.

28 youngsters renewed their scholarships.

14 youngsters gained a scholarship.

1 young woman graduated in Medicine and is currently doing internship.

Vocational Orientation

Víaedu gave scholarships to youngsters from Cimientos so they could take vocational tests online. In different areas from the country, they organized on-site vocational orientation workshops and talks with professionals from many careers to help youngsters with their choice of studies.

142 youngsters on scholarships took the online test from Víaedu.

Employment and volunteering: 134 employed youngsters and 50 volunteers

Employment intermediaries

Job offers from many companies and charities were shared with youngsters, and those who trained next to Cimientos were followed up, to guide them in their job search.

134 youngsters obtained a job

51 companies and organizations chose the Graduates' Network to share job searches.

21 companies hired graduates from Cimientos who had applied for a selection process without the intervention of the Graduates' Network.

Volunteering opportunities

Cimientos called graduates to attend a few of their events and activities (a fund raising dinner, testimonies for press releases and meetings with students on scholarships) and to volunteer in other nonprofit organizations.

8 volunteering opportunities were offered.

50 youngsters volunteered in Añelo, Bariloche, the Autonomous City Of Buenos Aires, Comodoro Rivadavia, Florencio Varela, Mendoza and Virrey del Pino.

Graduates' meeting, Rosario - November



Youngsters' meeting

Youngsters' meeting

Meetings were held for youngsters close to graduate or already graduated, where they had workshops on vocational orientation; talks with professionals and graduates from Cimientos, from different careers; workshops on job orientation and university life adjustment; and job interviews with many recruiters from different companies.

7 graduates' meetings were held (3 in the Autonomous City Of Buenos Aires, 1 in West GBA, 1 in Campana, 1 in Rosario and 1 in Neuquén).

414 youngsters participated.

91 volunteers from companies, universities and other nonprofit organizations participated in many activities from the meeting.

Graduates' meeting, Campana - November



Association with other organizations: 76 associations

Throughout 2019, these 86 companies, universities, nonprofit organizations and offices from the Ministry of Labor offered working and/or training opportunities to youngsters from the Graduates' Network:

Accenture, Adecco, Adecoagro, Aeropuertos Argentina 2000, Akam S.R.L., AMIA, Arcos Dorados Mc Donald's, Argentina Cibersegura, Asociación Civil Grupo Puentes, AXION Energy Argentina S.A., Bayton, Bisblick, Burger King, CAVE Centro Argentino de Vino y Espirituosas, Cervecería y Maltería Quilmes, Colón Compañía de Seguros, Asociación Conciencia, Creando tu Futuro, CreerHacer, Crowe Horwarth, De Stefano, Farmacity, Fundación H. A. Barceló, Fundación Hermanos Agustín y Enrique Rocca, Fundación La Salle Argentina, Fundación para la Promoción de la Educación - Alfredo Peralta, Fundación Pescar, Fundación Potenciar, Fundacion Retama, Fundación San Lucas, Fundación YPF, Gire, Google, Grupo ASSA, Grupo Gestión, Grupo Ilhsa, Havanna, Hospital Fiorito, Hospital Italiano, Hotel Madero Buenos Aires, HR Performance, ICBC, Instituto Superior Octubre (ISO), Instituto Universitario Hospital Italiano, Invenzis, ITBA, KPMG, La Brioche Doree, La Higiene Compañía, ManpowerGroup Argentina, Medicos sin Fronteras, Mercado Libre, METROVÍAS, Ministerio de Trabajo Nación, Mujeres 2000, Natura Cosméticos S.A., Programa Creer para Ver, NEC Argentina S.A., Pampa Energía, Pan American Energy, PANI PANI, Park Hyatt Buenos Aires, Plataforma 10 S.A., Plataforma 5, Pullmen, Punto Limpio, Randstad, Rapanui, Rapsodia (Las Blondas S.A.), Securitas, Ser Humano Consultora, Shop Gallery Argentina (Duty Paid SA), Starbucks, Swiss Medical Group, SyA All Service, Total Austral, Turner Internacional Argentina, UADE, UCA, Universidad de Palermo (UP), Universidad Metropolitana para la Educación y el Trabajo (UMET), Universidad Nacional de Tres de Febrero, Universidad Siglo 21, ViaEdu, Zurich Seguros

491 volunteers, 86 companies, educational institutions, nonprofit organizations, municipal employment offices and volunteers from Cimientos participated in all the activities mentioned in this report, by donating a total of 1740 hours.

In first person...



Thanks a lot Cimientos, this year I could graduate! Thank you very much for all your work, I'm very happy to be part of the Scholarship's Program.

Johanna Rabbia- FGP (2012), San Nicolás, Buenos Aires. She graduated as Technician in Professional Photography.

Last day of training for Metrovías. All three of us are graduates from Cimientos. Thanks for the support!

Jaquelina Torales. Training's graduate (2018). Ezeiza, Buenos Aires

Brian Serrano. FGP (2014), Longchamps, Buenos Aires.

Leonardo Lobo. FGP (2017), Presidente Perón, Buenos Aires.

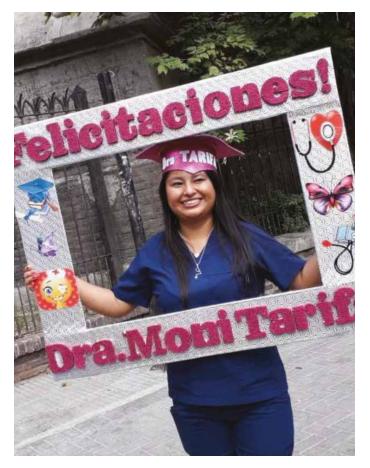


In first person...

Today was my first day of training in the store, and I received the apron. I wanted to share this with you because is partly thanks to you. Thank you very much, I'm very happy.

Magalí Salvatierra. FGP (2018), Santos Lugares, Buenos Aires. She began working in Starbucks.





'm very happy. Now I'm doing the internship, up to December. It was all very nice.

Mónica Tarifa. FGP (2018), Presidente Perón, Buenos Aires. She graduated in Medicine in Fundación Barceló.

