

REPORT

NETWORK OF GRADUATES

2017



J.P.Morgan



2017 ACHIEVEMENTS

1,952 young people from **73** locations in **19** provinces of the country were advised on training, employment, volunteering and recreation opportunities.

390 young people finished the high school course and were advised to define their life project once they graduated.

780 were trained through orientation courses for job search and specific knowledge.

44 studied with university and / or tertiary scholarships and **4** graduates.

70 found work thanks to the actions carried out by Graduates Network.

36 graduates were volunteers from Cimientos.

There were **3** meetings of graduates attended by a total of **155** young people.

9 intensive work meetings were carried out on the school-life transition after school attended by a total of **492** young people.

3 breakfasts were held with references from the areas of HR and Sustainability of companies.

The implementation of the project "Training for young employment" was developed with the support of J.P.Morgan, "Jóvenes con Futuro" together with BAF in Rosario and "Volunteers who accompany" with Natura.

92 organizaciones de la sociedad civil, universidades, empresas y entes gubernamentales trabajaron articuladamente con la Red para ofrecer oportunidades a los jóvenes.

Thanks to the support of our partners, during 2017 the Graduates Network was able to accompany 1952 young people with low socioeconomic resources and develop numerous actions with the aim of favoring their educational and / or employment insertion.

2017 RESULTS

- **1952 young people from 73 locations in 19 provinces of the country were advised on training, training, volunteering, employment and recreation opportunities.**

A digital newsletter was sent weekly with reflections, tools and information on job opportunities and training so that the young people could apply through the Network and they were advised in a personalized way each time they made consultations.

In addition, 1,751 people are followers of the profile of the Network on Facebook, of which 244 became friends during 2017. Many of them are young people who graduated and contacted the Network. Through the profile of Facebook and an exclusive blog for graduates of Foundations, the participants can contact graduates from all over the country, find information and make inquiries to do job orientation courses and trainings, apply to university or tertiary scholarships and to job and volunteer searches.

- **390 youth completed secondary school and were advised to define their life project once they graduated.**

These youth were advised by Cimientos' mentors and by the team of the Network of Graduates, in the group and / or individual meetings they had throughout the year. 244 were already incorporated as new participants of the Network. They represent 63% of Cimientos' graduates of 2017.

- **780 youth were trained through face-to-face and virtual courses, both vocational and work orientation, and specific technical knowledge.**

14 workshops were organized for vocational guidance and orientation for job search for 780 young people close to graduation or recently graduated in 13 localities of the country. These meetings were held together with members of the employment offices of the Ministry of Labor of Godoy Cruz, Bariloche and Villa La Angostura, members of HR Manpower, Bayton, Randstad, HSBC Argentina, Santander Río, Banco Patagonia, independent professionals, University of Flores, Neuquén, Tartagal Regional Headquarters of the National University of Salta, University of Buenos Aires, Argentine University of Business, Barceló Foundation, Escalar Project and the Government of the City of Buenos Aires..

184 young people took courses in administration, web design and programming with Cimientos, KPMG, Comunidad IT and Samsung. On the other hand, the work was articulated with Accenture, AMIA Employment Service, Work Tec- Capacitarte, Creando tu Futuro, CAVE Argentinian Center for Wine and Spirits, Forge, J.P. Morgan, Santander Río and Tzedaká to offer free trainings in different tools.

Capacitarte joined Cimientos as a partner in 2017 and offered 15 scholarships for different training courses that our graduates were doing.

- **44 youth studied with university and / or tertiary scholarships and 5 graduated.**

Barceló Foundation, AC Solidarity League, BMA Arquitectos y Asociados, Bisblick, CEMIC, San Lucas Foundation, Integrar Professional Futures, Puentes Group, Pan American Energy, UADE, Di Tella University, Palermo University, Siglo XXI University, UMET and an individual sponsor offered university and / or tertiary scholarships to participants of the Network. They were also

advised so that they could apply for scholarships from the National Ministry of Education and from different National Universities and so that they could enroll in Progress.

Four youth graduated: one from Chemical Engineering, another from Civil Engineering, one from Social Psychology and the last one from Physical Education Teacher. There are already 26 young professionals who finished tertiary and university careers thanks to the scholarships they obtained through the Graduate Network.

- **70 youth found their first job due to Graduates' Network help.**

These young people got a job in Adecco, Arbusta, Mc Donald's Golden Arches, Bayton, Zebra, Cinemacenter, Cognizant, Systems Consultant, CAMPANA Work Cooperative, De Stefano, DuPont Argentina, Elemento Media Factory, Farmacity, Fundación Telefónica, Grupo ASSA, Kansas, KPMG, Lagash University, Free Market, Ministry of Social Development of the City of Buenos Aires, Ministry of Labor Nation, Mustard, Movasim, Ninina, Ryma Ficalizaciones, Digital Subscription Services (Appointments Area), Swiss Medical Group, Tornenec SRL. They received support from the Network in adapting to their jobs.

- **36 youth were volunteers for Cimientos.**

The participants of the Network joined as volunteers to Cimientos, collaborating or giving their testimony in student days, in different journalistic notes or advertising spots, in fundraising events or dissemination of the actions of the organization and in tasks of the team of Evaluation.

- **3 graduates meetings were held, attended by a total of 155 young people..**

Three meetings were organized in Buenos Aires for young people from Capital and Greater Buenos Aires, attended by a total of 155 young people. The objective of the meetings revolved around generating instances of training and exchange among the young people themselves.

Month	Activities	Donnors who participated
April	<ul style="list-style-type: none"> • Adaptation to university life • Labor competences 	<ul style="list-style-type: none"> • Ricardo Uriburu • Fundación Barceló • Grupo ASSA
July	<ul style="list-style-type: none"> • Vocational guidance, panel of professionals, university scholarships. • Competencies and skills for employment. 	<ul style="list-style-type: none"> • Ricardo Uriburu • AA2000 • Radio 10 • J. P. Morgan • Benito Roggio Ambiental • BMA- Arquitectos y Asociados • Cámara de Industria y Comercio Argentino-Alemana • Metrovías • Benito Roggio Ambiental • Abeledo Gottheil Abogados • Arbusta

		<ul style="list-style-type: none"> • Prisma Medios de Pago • Burger King • Universidad H.A. Barceló • UADE • UBA • Havas Group • Prisma Medios de Pago • Baliarda • Swiss Medical Group
November	<ul style="list-style-type: none"> • Work orientation and CV/ Resume workshop. • Real job interviews 	<ul style="list-style-type: none"> • Mc Donald's • Cablevisión • Reina Batata • GIRE S.A • Sodexo • Randstad • Swiss Medical Group • Smurfit Kappa Argentina • Banco Industrial • Cebra • Hospital Italiano • Marsh • Bayton • Pani • Benito Roggio Ambiental • Globant • AMIA Servicio de Empleo • De Stefano • Mostaza • Accenture

During each meeting, interesting exchanges and discussions were generated among all the participants. In addition, the youth were able to expand their contact networks as they met with other graduates and professionals from the different invited organizations.

Konex Cultural City, Farmacity, Boca Foundation, River Foundation, Temaikén Foundation, Nike Argentina and Village Cines donated products to raffle among young people.

- **5 days of intensive work were carried out on the post-school school-life transition and 9 work orientation workshops attended by a total of 1077 young people..**

These activities were organized in Florencio Varela, Chos Malal, Godoy Cruz, Mendoza, Ensenada, Bariloche, Pergamino, Tartagal, Mar del Plata, Añelo Rincon de los Sauces, Neuquén, Tandil and Villa La Angostura. The goal was to provide tools and generate reflection spaces around their occupational training projects. Different companies and organizations participated, such as Quilmes Brewery, University of Buenos Aires, Quilmes University, Arturo Jauretche University, Turner Internacional, La Plata University, Supervielle Bank, Hyatt Hotel,

Bayton, Godoy Cruz Employment Office, Assistem, Manpower, Pampa Energía , Grupo ASSA and independent professionals from each location giving workshops on vocational guidance, and testimonies of their professional life.

- **3 breakfasts were held with representatives from the HR and Sustainability areas of companies in Mendoza, Godoy Cruz, CABA and GBA**

A breakfast was organized in Mendoza, where the following institutions participated: Hyatt Hotel, Bayton, Godoy Cruz Employment Office, Assistem and Manpower. On the other hand, within the framework of the project "Training for young employment", 2 other breakfasts were developed in Buenos Aires, where 53 employees from 29 companies, 1 business chamber and the Ministries of Labor of the Nation, of the Province of Buenos Aires and of Modernization of the City of Buenos Aires.

The aim of these events was to sensitize the participants regarding the problems of education and young employment and, in this way, generate links that allow to offer job opportunities and / or training in these locations.

The participants were very interested and willing to articulate with the Graduate Network to cover their job searches and some of these institutions have already begun to share their searches with the Graduates' Network.

- **The implementation of the project "Training for young employment" continued with the support of J. P. Morgan.**

Since the end of 2016, the Graduate Network began to implement a project of technical training and soft skills with the aim of achieving the employment of young people with low socioeconomic resources in quality jobs. Thanks to the support of J.P. Morgan, training in programming with IT Community, web design with Samsung and Administrative Assistant with KPMG where these organizations provided technical tools.

Cimientos developed workshops on soft skills, job placement and continues to provide support to young people to achieve their labor insertion or their continuity in studies related to what they have learned. The training began with a total of 184 young people and completed the 150, of which 38 obtained employment during 2017, another 12 were confirmed for employment as of 2018 and the rest continue in the process of interviews and job search.

- **"Jóvenes con Futuro" was implemented in Rosario, thanks to BAF's support.**

Thanks to the support of BAF, we worked with a group of 25 young people from Rosario, close to graduating or recent graduates of secondary school, so they can design their occupational training project. From April to December, the young people had a differential accompaniment aimed at providing and strengthening the necessary tools for a successful insertion in the world of higher education or work. In coordination with companies, universities and local organizations, workshops were held on: self-knowledge, study techniques to prepare high school subjects and vocational guidance. In addition, visits were made to universities and companies in the city. CV assembly workshops and employment interviews were held with companies in the area.

- **Completed the implementation of the "Volunteers that accompany" program together with Natura.**

The proposal consisted in adding Natura's collaborators in the challenge of getting more children to improve their passage through their secondary school, obtain their degree and project a better future. The work plan included a series of activities that sought to bring young people to different spaces of encounter and exchange with volunteers to access basic tools for their insertion in the workplace or in higher education at the end of their high school. Talks were held with professionals from different careers, visits to the company, mentoring between Natura employees and foundation students and orientation workshops for job search.

- **92 civil society organizations, universities, companies and government entities worked with the Network to offer opportunities to young people.**

In addition to the organizations mentioned above, we worked in coordination with these other organizations, which allowed us to add more and better opportunities for the young people of Cimientos: ADIMRA, AMIA Employment Service, University of Buenos Aires, University of Quilmes, University of La Plata, University of Luján, Arturo Jauretche University, University HA Barceló, University of Palermo, Universidad Argentina de la Empresa, Universidad Austral, Escalar de Rosario Program, Díaz Vélez Foundation, Retama Foundation, ICBC Foundation, La Salle Foundation, Metropolitan University for Education and Work, Universidad Católica Argentina, Bisblick, Mujeres 2000, San Andrés University, Di Tella University, San Lucas Foundation, Puentes Foundation, Siglo XXI University, National Technological University and Torcuato Di Tella University.

Fotos



Graduates as volunteers of the annual fundraising dinner.



Facundo Murguet, Mar del Plata graduate who was escort throughout 2017.



Meeting in Godoy Cruz, Mendoza



Breakfast of companies in Buenos Aires



Graduates Meeting, July in Centro Metropolitano de Diseño.

Testimonials

We share the lines of 2 young people who wrote to Cimientos, thanking any opportunity received and / or telling us about their achievements.

"I have just been notified that I can now sign the contract and start on Monday. I am very happy, and very grateful to you. The truth is that I was losing hope 2 months ago. But you continued to support me. A thousand thanks seriously. I regret not having better grammar to express my gratitude towards Cimientos. I believe in blessings and you have been a great one in my life. THANK YOU!! **José, graduate 2016, Villa Soldati.**

""The event was amazing. To show that poverty is only in your mind and that your reality can be modified after education and if you have other influences from people so generous and compassionate that they do not see the present but the future, they do not discriminate and they give us back our dignity, equal opportunities, inclusion also affect generations. Know it! Know that they are a powerful influence and that they are affecting your country. Thank you for your support and for what you do for us. I love you!". **Nélida, graduated 2010 from Corrientes, who traveled from there on her own to participate in the event for the 20 years of Cimientos.**