

Closure report

# GRADUATE NETWORK 2016

ciimientos  
construyamos desde la educación

20  
AÑOS

# Closure report GRADUATE NETWORK 2016

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HSBC 



globalgiving



The logo features a stylized 'F' and 'M' icon to the left of the letters 'VIN' in a bold, sans-serif font.  
Fondo Multilateral de Inversiones  
Miembro del Grupo BID

The logo consists of the letters 'BMA' in white on a black square background.  
BODAS MIANI ANGER  
ARQUITECTOS & ASOCIADOS  
ALVARIÑAS | BÓSCOLO | RODRÍGUEZ



# 2016 Reach

**1651** young people from **79** locations in 20 provinces across the country were advised on opportunities for education, training, jobs, volunteering and recreation.

There were **4** graduate meetings attended by a total of **161** young people.

**354** young people finished high school and were advised in order to define their life project once graduated.

There were **6** intensive workshop days about the transition from school to after-school life attended by a total of **194** young people.

**491** were trained through orientation courses for job search and specific skills.

There were **2** breakfasts with referents from the areas of HR and Sustainability of companies.

**46** studied with university and/or tertiary institutes scholarships and **5** graduated.

The implementation of the project “Gender equity in training-occupational projects for young people in their transition from school to the world of work or post secondary studies” was finalized with the support of FOMIN - IDB.

**42** got a job thanks to the actions carried out by the Network.

**87** civil society organizations, universities, companies and government agencies worked closely with the Network to provide opportunities for young people.

**32** graduates worked as volunteers for Cimientos.

**Thanks to the support of our partners, during 2016 the Graduate Network was able to accompany 1651 young people with low socio-economic resources and develop numerous actions intended to stimulate their educational and/or employment insertion.**

# Results of the year's work

- **1651 young people from 79 locations in 20 provinces across the country were advised on opportunities for education, training, jobs, volunteering and recreation.**

A weekly newsletter was sent with reflections, tools and information about job and training opportunities to which young people could apply through the Network and they were personally advised every time they had questions. Also, 1751 people follow the Network's Facebook profile, from which 510 became friends in 2016. Most of them are young people that have already graduated but some are students who attended junior year in high school and have already contacted the Network.

Through the Facebook profile and a Cimientos graduate exclusive blog, the participants can contact other graduates from all over the country, find information and ask questions to attend job orientation courses and trainings, apply to university or tertiary institute scholarships and to job and volunteer searches.

- **354 young people finished high school and were advised in order to define their life project once graduated.**

This young people were advised by the Accompanying officers in Cimientos and by the Graduate Network team, in group and/or individual meetings throughout the year. 249 already joined as new participants of the Network. They represent 70% of the Cimientos graduates of 2016.

- **491 were trained through orientation courses for job search and specific skills.**

Together with members from the HR area of Aeropuertos Argentina 2000, , Accenture, Rizobacter Argentina SA, Dow Química Argentina SA and Grupo Assa, and

members of Manpower Argentina, Bayton, Randstad, the Catholic University of Cuyo, the National University of Comahue, the Metropolitan University for Education and Work (UMET), Proyecto Escalar and the Buenos Aires City Government, 12 vocational and job search orientation workshops were organized for 354 young people close to graduating or recently graduated in 11 locations. Also, work was articulated with Accenture, De Stefano, Njambre, Puerta 18, FEXA, CAME, Fundación Banco Santa Fe, HSBC, ITBA, Fundación Pescar, Fundación PROEM and Santander Río, thanks to which 121 young people took courses on occupations, customer service, complaint handling, marble masonry, computing, marketing, sales and call center, among others. Last, KPMG gave an administrative and accounting training thanks to their work together with Cimientos which was attended by 16 graduates. After completing this training, 9 of them got administrative jobs.

- **46 young people studied with university and/or tertiary institutes scholarships and 5 graduated.**

Fundación Barceló, AC Liga Solidaria, Estudio BMA Arquitectos y Asociados, Bisblick, CEMIC, Fundación San Lucas, Fundación Capacitare, Futuros Profesionales Integrar, Grupo Puentes, Pan American Energy, San Andrés, UADE, Universidad de Palermo and UMET granted university and/or tertiary scholarships to the Network members. They were also received advice to apply for scholarships from the National Ministry of Education and different National Universities, and for them to apply to the Progresar and the Jóvenes con Más y Mejor Trabajo programs.

5 young people graduated: one with a degree in gastronomy, another as a surgical instrumentator, two got industrial engineering degrees and one as a clinical analysis lab technician. There are already 21 young professionals who completed university and institute careers thanks to the scholarships they got through the Graduate Network.

- **42 got a job thanks to the actions carried out by the Network..**

These young men and women got jobs at Abeledo Gottheil Abogados, Adecco, AEDROS, Carrefour, Cencosud, Cervi, Deheza, De Stefano, Droguería Boedo, Dupont, Farmacity, Futuros Profesionales Integrar, Hospital Italiano, Ivaldi & Abogados, KPMG, Manpower, McDonald's, Metrovías, National Secretary of Commerce, Ternium Siderar and Trima Web.

They received support from the Network in their adaptation to their jobs.

- **32 graduates worked as volunteers for Cimientos.**

The Network members joined as volunteers at Cimientos, collaborating or giving their testimony in student

workshops, different interviews, and events for fundraising or promotion of the organization's actions.

• **There were 4 graduate meetings attended by a total of 161 young people.**

4 meetings were organized in Buenos Aires for young men and women from the City and suburban areas that were attended by a total of 161 young people. The goal of these meetings was to generate a space for training and exchange between them.

The September meeting was organized together with 17 other NGOs that grant university scholarships, which whom we form a space called Crecer en Red (Grow

in Network). 500 young men and women attended the event, from which 49 were from Cimientos. It was a TED Talk like event, where they heard 8 different life stories. In the December event the participating companies held real interviews with the attendees. Many of them moved on in the recruiting process of each company and some of them have already been hired.

Month of the meeting	Theme	Partners participating
April	<ul style="list-style-type: none"> <li>• Adaptation to the university life.</li> <li>• Study techniques.</li> </ul>	<ul style="list-style-type: none"> <li>• Elvira Peón (Bachelor in Educational Sciences)</li> </ul>
July	<ul style="list-style-type: none"> <li>• Vocational orientation, professional panel, university scholarships.</li> <li>• Work competences and skills.</li> </ul>	<ul style="list-style-type: none"> <li>• UMET</li> <li>• Lic. Ricardo Uriburu (Bachelor in Industrial Relations)</li> <li>• Lic. Lorena Ortiz Izquierdo (Bachelor in HR)</li> <li>• Accenture</li> <li>• Grupo ASSA</li> <li>• Hospital Italiano</li> <li>• Nestlé</li> <li>• Swiss Medical Group</li> </ul>
September	<ul style="list-style-type: none"> <li>• Life Project.</li> </ul>	<ul style="list-style-type: none"> <li>• Crecer en Red</li> </ul>
December	<ul style="list-style-type: none"> <li>• Job orientation.</li> <li>• Professional panel.</li> <li>• Real job interviews.</li> </ul>	<ul style="list-style-type: none"> <li>• Accenture</li> <li>• Coca Cola FEMSA</li> <li>• Comunidad IT</li> <li>• Daniel Serra (Industrial Engineer)</li> <li>• De Stefano</li> <li>• Dupont</li> <li>• Hospital Italiano</li> <li>• Park Hyatt Hotel</li> <li>• KPMG</li> <li>• Metrovías</li> <li>• Ninina Restaurant</li> <li>• Prosegur</li> <li>• Smurfit Kappa</li> <li>• Supermercados Día</li> <li>• Swiss Medical Group</li> <li>• Walmart</li> <li>• Zurich</li> </ul>

During each meeting, exchanges and interesting debates were generated between all of the attendees. Also, they were able to expand their contact networks by meeting other graduates and professionals from different guest organizations. Ciudad Cultural Konex, Farmacity, Fundación Boca, Fundación River, Fundación Temaikén, Georgalos, Nike Argentina and Village Cines donated food and/or products to raffle among the attendees.

- **There were 6 intensive workshop days about the transition from school to after-school life attended by a total of 194 young people.**

6 intensive workshop days were organized about the school to after-school life transition: two in Neuquén, one in San Luis, one in Ramallo, one in San Nicolás and one in La Matanza. The goal was to give tools and generate reflecting spaces around their occupational training projects. Different companies and organizations participated, such as Aeropuertos2000, Bayton Neuquén, CALF, Centro de Formación Profesional Otto Krause San Luis, Grupo Assa, Grupo Supervielle San Luis, Manpower Neuquén, Manpower San Luis, Neuquén City Council, Pampa Energía, Ternium Siderar, the National University of Comahue, the National University of Cuyo, Universidad Tecnológica Nacional San Nicolás, Randstad San Nicolás and professionals from each city dictating workshops on vocational and occupational orientation, and testimonies from their personal lives.

- **There were 2 breakfasts with referents from the areas of HR and Sustainability of companies.**

One breakfast was organized in Neuquén and another in San Luis, in which the following institutions took part: Adecco, Assistem, Bayton, Cervi, Manpower, McDonald's, Randstad and the Catholic University of Cuyo.

The goal of these activities was to sensitize the businessmen about the educational and youth employment issues and thus generating links that allow them to offer job and/or training opportunities in those locations. The attendees were very interested and willing to articulate with the Graduate Network for fulfill their job openings and some of the institutions have already began to share their candidate searches with the Network.

- **The implementation of the project "Gender equity in training-occupational projects for young people in their transition from school to the world of work or post-secondary studies" was finalized with the support of FOMIN - IDB.**

The project's 3 manuals that were made for working with the transition from school and/or post-secondary studies to work were completed in May. This material was delivered to 60 high schools around the country where Cimientos implements its programs, to 61 members of the Cimientos team and to 89 young men and women

from La Matanza, Neuquén and San Luis with whom we worked on this subject. In June, the project closure meeting was held at the IDB offices and the civil society, companies and some State representatives were invited to share the project's results, lessons learned and manuals. It was attended by 42 people who showed great interest with the project. Cimientos is currently using the material developed within this project's framework to support the transition of their youngsters from school to the adult work and study world.

- **87 civil society organizations, universities, companies and government agencies worked closely with the Network to provide opportunities for young people.**

In addition to the organizations mentioned above, we worked in coordination with these other organizations, which allowed us to add more and better opportunities for the young men and women of Cimientos: ADIMRA, AMIA Employment Service, Aramark, Burger King, Carrefour, Castillo Electrodomésticos, Cencosud, Cinemark Hoyts, Comunidad HR, Crecer en Red, Edenor S.A., F2f-LATAM, Fundación Compañía Social Equidad, Fundación La Salle Argentina, Fundación MediHome, Fundación Retama, Global Processing Services & Solutions, the Buenos Aires City Government, Grupo Ilh-sa, Havanna, HSBC Argentina, Industrias De Pascale S.A., INICIA Comunidad de Emprendedores, Konec-ta, Médicos sin Fronteras, Panedile Argentina, Ser Humano Consultora, Tel Telecomunicaciones SA, UCA, Universidad Siglo XXI, Universidad Tecnológica Nacional y Universidad Torcuato Di Tella.



# Photos



Graduates volunteering at the annual fundraising dinner



Visit to the Grupo ASSA company



Workshop in Neuquén.



Training at KPMG.



Last graduate meeting.



# Testimonies

Here we share some lines from the young men and women who write to us everyday thanking us for an opportunity they got and/or telling us about their accomplishments.



**Sofía, 2014 graduate, Longchamps**

"I still can't believe I graduated :) So much effort, and all the sacrifices I made for this day to come, and here I am, all messy but so happy!!! Thank you so much Cimientos for giving me the opportunity to know such a nice school with teachers who are worth gold (...) today I can say I am a Surgical Instrumentator."



**Emilce, 2014 graduate, Buenos Aires**

"So thankful for the opportunity from Cimientos!!!"

"After the training I took with you guys, luckily I'm still working at De Stefano. It's going very well. It was a very big help from your part, now I want to start studying. Thank you so much!"

**Javier, 2014 graduate, La Matanza.**

"I have no more words to thank you... I have none left... I am thanks to you. Another one of the thousands of memories that Cimientos makes in my life."

**Sofía, 2013 graduate, Florencio Varela.**

"Excellent experience at the workshop with young professionals at HSBC! I met new people, professionals with their stories and places. Thank you Cimientos!!"

**Cristian, 2012 graduate, Beccar.**

"Good day, thank you Cimientos for the opportunity. Actually, for being my first work experience in a company like Carrefour, I can say it was excellent. I liked working there a lot, I learned a lot during these months... Thank you very much. Best :)"

**Raquel, 2010 graduate, Corrientes.**

"Guys, I recommend that you participate, it's a great opportunity in a beautiful university and with great diversity... To me, it was a huge help and thanks to this today I have the possibility to study a career that I'm passionate about... Immensely grateful to Fundación Cimientos, the Graduate Network and Universidad de Palermo."

**Valentina, 2015 graduate, Quilmes.**