ACFA provides Mali's vulnerable children a safe and loving environment, which fosters their health, learning, happiness, and success.
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EXECUTIVE SUMMARY

Dear ACFA friends and supporters,

I am happy to report a very successful year at ACFA! We secured multiple new partnerships around the world and strengthened the existing ones, leading to (1) increased happiness of ACFA’s children through new opportunities and (2) groundbreaking of our school construction at the Zorokoro Children’s Complex.

Our children show us every day that, if given the opportunity, they can thrive! In academics and in sports, they’ve excelled all year round. This year the children enjoyed multiple visits from CEO Kadiatou Fatima Sidibe, from Bahraini friends of ACFA in March, and from two Board members: Fattima and Hamallah in September.

The new partnership between ACFA and Group Azalaï in January resulted in funding received from Group Azalaï and the Monaco Consulate in Mali, both led by Mr. Mossadeck Bally. In March, Bahraini friends of ACFA visited Bamako. This visit resulted in new partnerships from not only Bahrain but also Australia, and, in June, ACFA broke ground on the first three classrooms in Zorokoro fully funded by the new partners in Bahrain and Australia. In early summer, our partnership with Foundation Orange was strengthened by the commitment to fund the next six classrooms of the Zorokoro school, and construction began in August. SEMA is a new partner supporting both our construction phase and in-kind donation to ACFA’s children. In 2019, Malitel also made an in-kind donation to ACFA. ACFA’s new partnership with
Accountability Lab of Mali, led by Country Director Moussa Kondo, resulted in the establishment of a monthly ‘Most Disciplined Award’ for ACFA’s children, an initiative that has improved adolescent behavior at ACFA. On the U.S. side, this year, ACFA acquired a new partner, the Perna Rose Foundation for Hope, resulting in funding for education. Saliou Telly, a former Malian basketball player in the U.S., provided numerous mentorship opportunities to ACFA children throughout the year.

We remain grateful for the continued support throughout the years and across the globe from existing donors like CIRA, SIPROVET, BNDA, ARDI, ADDIS Consulting, Joyce and Ken Carpenter, and multiple others, both organizations and individuals alike.

With many years of success as a foundation, we are looking forward to the upcoming year to take ACFA to the next level with your help. Donors’ generosity is the cornerstone of ACFA’s success, and we are thrilled to have you on our team in support of the vulnerable children of Mali.

Kadiatou Fatima Sidibe,
CEO - Founder
MESSAGE FROM BOARD CHAIR

Dear friends and supporters,

2019 was a year of concerted movement towards ACFA’s goal of taking 100 more vulnerable children off of the streets into a safe and loving environment. We focused on fundraising and grant writing, and we secured sufficient funds to start on our vision of bringing vulnerable children ages 3-4 years old to the Zorokoro Children’s Complex, which we plan to do in 2020. This has included breaking ground on the school in Zorokoro. Donors in Mali and from around the world have made this possible, and we are extremely grateful to these donors who share our vision. We are also grateful for our wonderful grant writer Jenny Boyd for identifying potential grants for us and doing the yeoman’s work of making sure our grant applications were thorough and inclusive of ACFA’s mission and vision. Our Administrator Teresa Jones is our right hand, and we appreciate all she does for ACFA.

We are also blessed with an incredible Board of Directors. Several Board members left this year as work life and other responsibilities have pulled them away. I am especially grateful to those current Board members who have stayed dedicated to ACFA. We also were lucky to have a number of interns volunteering from the George Washington University. These interns helped us with grant research and social media.

Our fundraising this year has been good. We received a grant from the Perna-Rose Foundation, and we appreciate the collaborative approach Perna-Rose has with the non-profits that it supports. We are also grateful for the Perna-Rose Foundation’s overall interest in the work of ACFA and the suggestions they have made. Donors in Mali continue to be supportive with funding and also with in-kind donations such as food and clothing for the children. The in-kind donations go a long way, so thank you to our Malian donors.

We are grateful to Jamie Fleishhacker who galvanized volunteers from the U.S. Embassy in Mali to come and paint the Bamako Children’s Home in honor of Martin Luther King Day. Jamie has helped the ACFA children in multiple other ways, and it is much appreciated.
Early in the year Board member Jordan Molnar and I attended the African Diaspora Network (“ADN”) Conference on Innovation and Technology which was held in Mountain View, California. This was the second ADN conference I attended. It was enlightening to learn about how the diaspora community in the U.S. is reaching out to countries in Africa with a hand up and investing in the future of the African continent. We made some good contacts at the Conference, which will hopefully help ACFA as we look to become self-sustaining. In building the relationship with ADN, I also attended a one-day ADN Conference in Washington, D.C., which contributed to finding new volunteers and donors for ACFA.

At the ADN Conference we met several executives from Johnson & Johnson. Johnson & Johnson is very focused on providing healthcare to those in need in Africa as well as investing in helping to start businesses in Africa, especially those for and by women. We teamed with Johnson & Johnson who featured our project of building a community healthcare center in Zorokoro on its Caring Crowd crowdfunding site. We exceeded our goal for the foundation of the healthcare clinic by 14%, and we are grateful for the matching provided by Johnson & Johnson.

Finally, I am pleased that our children are doing well. They have had a number of wonderful experiences this past year, which are detailed in this Annual Report.

We are always so appreciative of all our donors in Mali, the United States and around the world. It is time to give the children of Mali a better future, and I am just so proud of what ACFA is doing. We are excited for the year ahead as we literally start to see real progress at Zorokoro.

Lisa Savitt, Chair of the Board
2019 ACCOMPLishments

In 2019 ACFA finally took concrete steps to start operations at the Zorokoro Children’s Complex. ACFA raised sufficient funds to bring in ten new children who will live at the Zorokoro Children’s Complex and neared completion of the first three classrooms for the school at Zorokoro. The children at the Bamako Children’s Home are all doing well, excelling in athletics and finding their way academically or in vocational training. Operations for ACFA expanded as we added new Board members, established relationships with new donors, attended several conferences, worked with volunteers, and had several Board members meet with the children in Bamako.

This academic year, 8 out of 12 (67%) of our students passed to the next level. The children continue to balance their schoolwork with athletics, which they are very passionate about. We offer the children access to fencing, tae kwon do, and basketball. This year the children attended the national basketball team’s training in Mali. They were very excited, as they experienced the professional journeys of top-level athletes and were able to interact with them.

Having expressed tremendous interest in hair braiding, we arranged for Fanta to attend summer school to improve her hair braiding skills. She is now thinking about specializing in this vocational training, and we are exploring the opportunity for her to transition from regular school to earning a diploma in this field so that she can open her own hair salon.
This year ACFA partnered with and conducted a Skype session with the students of Little Land Nursery in Kuwait. The school in Kuwait plans to collect items for the ACFA children, and they also posted pictures of the Skype event on Instagram, improving global awareness about ACFA.

Diakassan and Korotoumou have joined the Mali National Team of tae kwon do and have been training with them. They both participated in numerous competitions throughout the year and have earned several gold and silver medals.

Diakassan continues to excel and thrive in fencing. She was selected to participate in the world fencing competition organized in Bamako in June 2019 and won a silver medal and monetary award. Additionally, she participated with Billy, Sale and Korotoumou in the Mali Olympic fencing games in December 2019 where she earned the title of Mali 2019 Champion with a gold medal.

As usual, the children were afforded summer visits to their respective extended families, and they enjoyed interactions with their siblings.

ACFA has been actively fundraising by meeting with donors and potential donors, grant writing, and holding local fundraisers in the United States. We also have expanded our individual contributions. In January 2019, two Board members attended the annual African Diaspora Network Conference in Silicon Valley, California. This Conference allowed us to connect with many influential business leaders, NGOs, and entrepreneurs in the African Diaspora. Attending the Conference gave us more insight into new projects to move Zorokoro forward.
ACFA held a fundraiser at Solly’s Tavern in Washington, DC. Kadiatou was able to be present at this fundraiser where ACFA was the featured non-profit during the restaurant’s Trivia Night. Besides raising funds for ACFA, we all had a good time and expanded with several new donors.

In March, Kadiatou visited Mali for one week with donors from Bahrain. During their time in Mali the donors from Bahrain met with the children and staff on several occasions and visited the Zorokoro Children’s Complex. As a result, Bahrain and Australia friends of ACFA funded the construction of the first three classrooms at Zorokoro. During her summer visit to Mali, Kadiatou collaborated with a friend who runs a school in Bamako. This meeting was invaluable, as we received documentation needed to file with the government to create and open the school as well as documentation for operating the school. The advice received about running the school was also invaluable. Additionally, during this visit, ACFA supporter from Dubai donated funds earmarked to purchase sheep for the children. Therefore, ACFA started its livestock sustainable business in Mar 2019. By the end of the year, the sheep herd had grown from 3 to 5 sheep.

Kadiatou and Aissata Thiam, a member of ACFA Board of Directors, also met with IntraHealth in Bamako with a goal of partnering to provide additional healthcare support for the children. We hope the partnership will focus on various areas going forward including: (1) recruiting assistance of medical staff and training for the ACFA healthcare clinic when built, (2) leadership and empowerment of the girls in ACFA’s care, and (3) use of information technology.
Partnership with Mr. Mossadeck Bally, President and CEO of Azalaï Hotels Group, and General Consul of Monaco in Mali, resulted in support from both of his organizations. Additionally, through him, Kadiatou established a relationship with the Monaco International Cooperation and Monaco Red Cross both through its operations in Mali and also by visiting and delivering presentation to them in Monaco. Several representatives from the Monaco International Cooperation visited Mali and the children in the Bamako Children’s Home as well as the Zorokoro Children’s Complex.

We are proud of the accomplishments of 2019 which are finally leading ACFA to move forward with its vision and goal of helping more vulnerable children in Mali. We all know that children are the future, and ACFA hopes that, in a small way, we can, not only make a difference in the lives of the ACFA children, but also contribute to Mali’s social and economic development.
In 2019, ACFA’s children benefited from mentorship from sports leaders across the globe. Both Malian and U.S. basketball players took it upon themselves to mentor our children. They spent numerous hours with the children explaining how discipline and hard work have led to their success. This gave the perfect perspective to ACFA’s children and will serve them for years to come. Some of these mentors include former and current international basketball players who were introduced to ACFA by Mr. Saliou Telly, a former basketball player with the University of Maryland, and Moussa Kondo, Mali Accountability Lab Director.

Additionally, Mr. Kondo and Mr. Telly have exposed the children to other opportunities related to sports, including a meeting with Mali’s national basketball team and attendance at their training session. This was a great leadership and mentorship opportunity for not just our basketball players but also for all of our children. These connections gave the children an opportunity to exchange with the team members who not only shared with the children some fun times, but most importantly, provided them with guidance and encouragement as well as their availability for continued valuable mentorship.

Mr. Kondo, through the Accountability Lab, initiated a monthly discipline monetary award program for the children. The award winner is selected based on majority points earned during the month from interactions with teachers and sports coaches as well as the staff providing direct care for the children in Bamako.

ACFA’s introduction to mental health services continues to be helpful, especially now that the children are teenagers. In addition to ensuring that our staff is adequately trained, when needed we also facilitate adequate outside subject matter experts’ assistance through partner organizations such as SAMU Social and IntraHealth.

Overall, the children have been healthy this year, although one boy was diagnosed with sickle cell disease and needed blood transfusions and another underwent appendicitis surgery. These and other health matters were facilitated by Dr. Hamet Pierre Toure who’s been a continue supporter to our efforts on the ground in Bamako. ACFA is working with a nutritionist for diet recommendations to make sure the children are receiving a proper diet.
Academically, some of the children are still thriving while others are struggling. We continue our tutoring services at home. A new mitigating measure implemented this year was limiting access to sports for several of the boys so that they could concentrate on their academic requirements. This has proven to be successful. Fanta is very interested in hair braiding, and so ACFA is assessing the possibility that she would do better by pursuing professional training in hair styling, which she is currently enjoying as an extra curricular activity. While our two oldest boys passed the National Exam, the next two boys in age did not pass this year but will take the exam again next year.

In sports, ACFA basketball players successfully competed in several tournaments, both cross-county and inter-school, and won one of the games against Fasso Kanou. Adama was selected and participated in the Bamako Commune VI Basketball Camp, hence offering selection opportunities to major clubs across the globe. Diakassan continues to thrive and was selected to participate in the Mali National Fencing Team. As such she participated in the 2019 African Games in Algeria. While unlike last year she did not earn a medal this year, she did receive a monetary award. Additionally, she competed well in the June Africa Fencing Championship, earning a monetary award. In total the children received four gold medals and one silver medal in taekwondo and fencing.
2019 FINANCIAL STATUS

REVENUE

ACFA received considerably much higher revenue in 2019 compared to 2018: $142,545 and $44,402 respectively. This is explained by both (1) an increase in donations received from existing donors like Orange Foundation and SIPROVET and (2) the establishment of new partnerships including friends of ACFA from Bahrain and Australia, the Monaco Consulate, Group Azalaï, The Perna-Rose Foundation for Hope, SEMA, Accountability Lab of Mali etc...

In 2019, Friends of ACFA in Bahrain and Australia donated $27,873 to ACFA for a combination of school construction and children care in Bamako. Construction of the three classrooms began in June and will be completed in early 2020. Orange Foundation significantly increased its donation to ACFA. This year’s donation included the usual in-kind donations in the form of food for the children and an enhanced partnership resulting in ACFA receiving additional funds of $33,640 earmarked for the construction of six classrooms in Zorokoro. Construction of these classrooms began in August and will be completed in time for the 2020 academic year.

Three corporations in Mali provided over 80% of ACFA’s 2019 corporate donations. The significant capital donation of Foundation Orange represented 48% of ACFA’s 2019 corporate donations. In magnitude they are followed by CIRA which donated $13,189 (19%) and Group Azalaï which donated $8,793 (13%) of ACFA’s 2019 corporate donations. SIPROVET, Monaco Consulate in Mali, and BND provided 5%, 3% and 3% respectively. Despite these donations, ACFA remains fragile with regards to liquidity, especially for the Bamako Children’s Home. At the end of 2019, 79% of ACFA’s financial assets ($67,479) were earmarked for either construction or operations in Zorokoro.

In 2019, ACFA received a Malitel inaugural in-kind donation in the form of food for the children’s consumption valued at $700.
ACFA’s new partnerships with both Group Azalaï and the Monaco Consulate resulted in donations totaling $11,100 in 2019. Two other new partnerships in Mali resulted in support to ACFA in 2019: SEMA donated $1,890 toward the school construction, and Accountability Lab of Mali engaged with ACFA providing leadership support to the children and establishing a monthly best disciplined child award program. The result of these programs was an improved adolescent children behavior at ACFA-Mali.

On the U.S. side, the new partnership with the Perna-Rose Foundation for Hope resulted in ACFA receiving $7,500 in support of education funding in Bamako.
2019 FINANCIAL STATUS

EXPENSES

In 2019, ACFA spent 79% of its expenses in program services directly taking care of the children. Program Services included nutrition, health care, clothing, personal hygiene, vocational and regular school, employees’ salary, children’s transportation to events, children’s entertainment, and security and utility fees for the house where the children live. The 2019 Management and Administrative expenses for ACFA were $6,599 while the fundraising expenses were $5,877. These fundraising fees include both the online donation fees and ACFA’s grant writer’s fees.

In 2019, 27% of the program expenses were spent on salaries, paying employees who care for the children on a daily basis. Nutrition and education represented 18% and 10% respectively. Education fees included tuition to a private school, school supplies and uniforms, and tutoring as well as the fees for year-round extracurricular classes, vocational training, etc. The category “Other Program Services” includes fees associated with security at the Children’s Home in Bamako and at the Zorokoro Children’s Complex, the utilities at the Children’s Home in Bamako and other utilities such as communication support, as well as other administrative fees associated with the new site in Zorokoro, such as land and water testing prior to construction.
2020 FUTURE PLANS

By the end of the year, the Board of ACFA had made progress on the Zorokoro Children’s Complex and collected sufficient funding to take on ten vulnerable children in 2020.

1. Open Zorokoro by April 2020 with the acquisition of ten new vulnerable children ages 3-4. To accomplish this we will work on both recruiting the new children and also hiring the staff that will care for them. This strategy will allow us to take care of the new children and see them grow with us for the next two years while we are building the elementary school at Zorokoro. We will also work with the Mali administration to ensure that we fulfill all the administrative requirements to officially open the Zorokoro Children’s Complex, including the school.

2. Open our kindergarten by October 2020 and allow not only our ten new children to attend, but also enroll an additional 20 children from the surrounding eight villages. In addition to instructions provided in the kindergarten, all the children will be fed three meals and two snacks per day. Most of the village children do not receive meals at home, and so, to ensure that they are fed adequately, we will provide the food at school.

3. Complete the construction of the first six classrooms and their respective restrooms: three kindergarten and three 1st to 3rd grade classrooms. This is on track for completion as the funding is already secured.

4. Fundraise for the next six classrooms (grades 4 to 9) and the remaining restrooms to support the entire schoolhouse.

5. Enhance our existing partnerships and initiate new ones. Our long-term partnerships, such as CIRA, SIPROVET, and Orange Foundation, have doubled their support to ACFA this year. We acquired new partnerships like Group Azalai and the Monaco Consulate in Mali, and the Perna-Rose Foundation in the U.S. We intend to leverage these existing partnerships to increase their impact on the Malian vulnerable children by assisting in identifying new partners.

6. We also intend to leverage our existing partnership with the Columbia Business School through the Pangea Project. Our next year’s project will be to establish an operating model for running two locations in Mali: the Bamako Children’s House and the Zorokoro Children’s Complex.
7. As of the end of the year, we have vacant positions on our Board of Directors. We are focusing our search on positions that require education, outreach, and fundraising expertise.

8. One of the biggest challenges that we face today is the lack of a full time Program Director in Bamako. To date, ACFA has used the part time services of an accountant. We will actively work toward hiring a full time Program Director to ensure adequate management of our operations in Mali.

9. Finally, in 2020 we intend to plan for and search for funding for at least one sustainable project that will inject funds into ACFA on a periodic basic.

In closing, we are looking forward to doubling our impact in 2020, thanks to the continued support of our donors. Thank you for your assistance as we turn hope into reality for many of the vulnerable children in Mali.