

Community Vocational Institute Otuboi



Presentation

By

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Skills Development

Community Vocational Institute Otuboi



PRODUCTION
UNIT

Impact



Milestones

- Started in 2012
- To address School Dropout & Unemployment
- Through Skills Development & Production
- We offer Nine (9) Courses & will Start Five (5) Production Units
- Trained 515 Youth & generated Ugx 53,270,000 (US\$ 16,150)
- Secured Tools from UK & Netherlands for Production
- Secured Land for the Institute



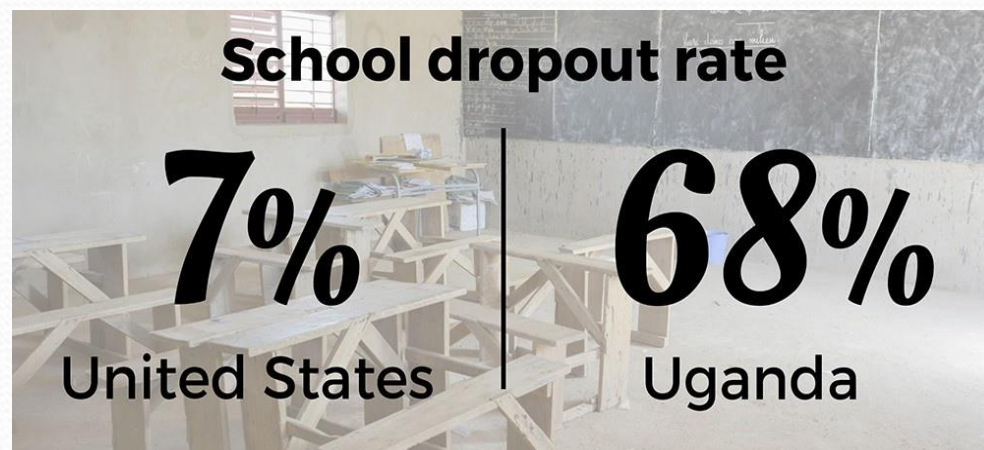
The Critical Social Problem

Unemployment

7.3% of Youth between 15 – 24 years
Unemployed (Modeled ILO Estimate)



School Drop out



- 6,454,188 (68% of 9,491,454 Enrolled) Students drop out of School
- Increases Unemployment
- Un productivity
- Vicious Cycle of Poverty

The Solution

One Stop Multi Skill and Career Development Centre

Information Sharing &
Career Guidance

Training & Certification

COMMUNITY
VOCATIONAL
INSTITUTE OTUBOI

Employment and Work
Enablement (Other
Linkages)

Self Help Group
Formation and other
Services

Community Vocational Institute Otuboi



Social Impact

- Trained 515 Youth
- 46 Tailoring Workshops set up
- 6 Motor repair garage, 2 Carpentry Workshops & 1 Welding and Fabrication Workshop set up
- 230 Masons in the Labour Market
- 16 Students received Scholarships from Government
- 10 Students sponsored by NGOs
- 16 Full time and Part time Staff employed
- Gave career guidance to 7,000 Primary & Secondary Students
- 26 Drivers providing services

Community Vocational Institute Otuboi

Market Validation by Product

1,041 for Formal
Vocational
Training

5 Prodn
Depts

2,000 for
Non
Formal
Skills

Market Size

- 126 Schools with enrollment of 91,000 Students & Dropout rate of 68%
- 5 Non Government Organizations sponsoring 50 Students
- Government of Uganda sponsoring 50 Students
- Population of 213,374 (UBOS 2014, Housing Census) to serve

Business Model

All the Services are paid for by the Beneficiaries or their Sponsors

The Institute has three models in the multi-trade skill training model based on “Earn and Learn” platform done through;-

- Non Formal Skills



- Formal Skills Training based on Syllabus
- Production Departments selling at Local Market rate



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Market Adoption

Strategy

Information Sharing on Career
Development

Partnership

Recruitment Centres

Events

Social Media

Radio

Target Market

PLE & UCE
Students

Sponsorship

Hard to reach

General

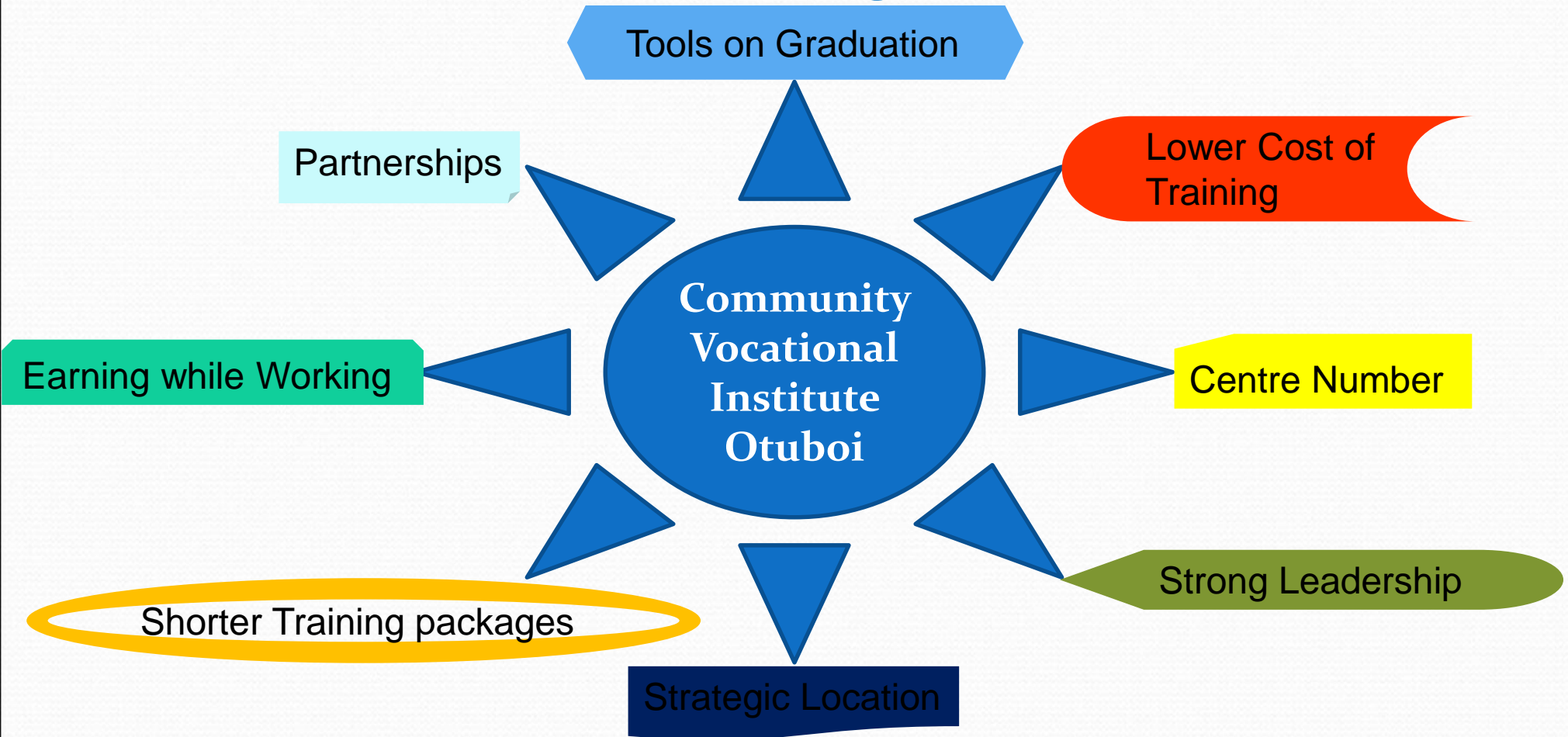
General

General

Competition

- Secondary Schools
- Local Training Houses
- Kaberamaido Technical School
- Compassion Vocational School
- Ministry Encourager
- King David Vocational Training Institute

Our Competitive Advantage





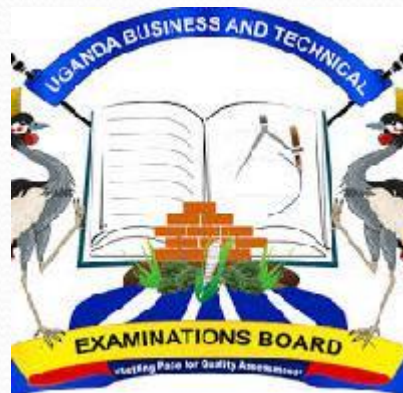
Community Vocational Institute Otuboi

Our Team

Mr. Elepu Augustine Wood	Chairperson Board of Governors Retired Principal with 40 years Experience in Vocational Training and Management
Mr. Etengu Charles	Principal Experience of 20 Years in Vocational Education Chief Examiner for Brick Laying & Concrete Practice
Mr. Oluga Augustine	Director Experience of 12 Years in Management and Education

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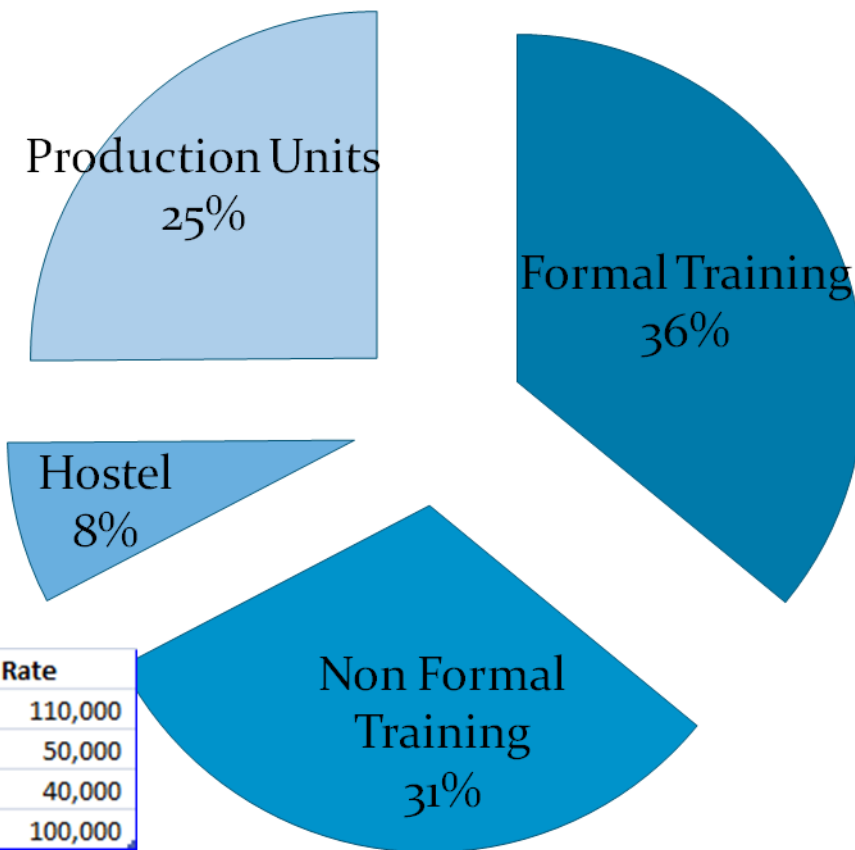
Partners



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Cost Structure and Financial Projections

Revenue Stream in Percentage for the Institute



PARTICULARS	Sales	Number	Rate
Formal Training	114,510,000	1,041	110,000
Non Formal Training	100,000,000	2,000	50,000
Hostel	24,000,000	600	40,000
Production Units	80,000,000	800	100,000

Financing Needs and use of Funds

Description	FINANCIAL NEED	OUR CONTRIBUTION	TOTAL
Buildings	200,000,000/=	5,000,000/=	205,000,000/=
Improvements to leased property/properties	20,000,000/=	10,000,000/=	30,000,000/=
Equipment (new/used)*	12,000,000/=	100,000,000/=	112,000,000/=
Working capital	8,000,000/=	2,000,000/=	10,000,000/=
TOTAL	240,000,000/=	117,000,000/=	357,000,000/=
%	67%	33%	100%

The Funds are for Infrastructural Development, for the delivery of the Skills Development Programmes and Production Unit

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