



Connecting Expertise with Opportunity

9000 Plymouth Avenue North Minneapolis, MN 55427 866-620-1369 w: [PartnersInFoodSolutions.com](http://PartnersInFoodSolutions.com) e: [info@PartnersInFoodSolutions.com](mailto:info@PartnersInFoodSolutions.com)



*"Your support will increase our efficiency tremendously. As for the farmers, they will be receiving a better price for their crops."*

**- Robert Nyirendra**  
Owner and Managing Director Nyirefami Grains Ltd.

## WHAT WE DO

Partners in Food Solutions links the expertise of volunteers from General Mills, Cargill, DSM and Bühler to small and growing food companies in the developing world.

Our goals are to improve the ability of the companies we assist to produce high-quality, nutritious and safe food at affordable prices, and to increase demand for the crops of smallholder farmers who supply those businesses.

Partners in Food Solutions focuses on mills and food processors because in the developing world, strengthening the food supply chain is one of the most effective ways to raise living standards and create opportunity for the greatest number of people.



## MAKING A DIFFERENCE

More than a billion people worldwide suffer from hunger.

One contributing factor is the challenge of adding value to the foods farmers grow – creating stable markets, converting crops into processed food products, and making those affordable for vulnerable populations.

Partners in Food Solutions gives U.S. and European-based food companies the opportunity to leverage their core competencies – the expertise of scientists, engineers, nutritionists and other professionals – to contribute to a sustainable, long-term solution.

By unlocking that expertise, Partners in Food Solutions multiplies the impact of every dollar spent on hunger and improving food security. It allows food companies to meaningfully engage their employees, and make a difference doing what they know best.



## HELPING PEOPLE WHO ARE SICK

Malawi has 250,000 malnourished children and another 910,000 people who are living with HIV.

Project Peanut Butter (PPB) produces therapeutic food specially formulated for the nutritional needs of those vulnerable groups. A nonprofit organization, PPB also operated clinics where it distributes food and provides training, outreach and care.

While most of PPB's ingredients are sourced locally, milk powder (its most expensive ingredient) is not readily available in the communities it serves. By leveraging our global network to connect PPB with a new supplier, Partners in Food Solutions helped the organization save about \$250,000 – money it can reinvest in helping needy people.

*"It is nice to be working with people who are truly invested in the success of our factory. It is amazing how fruitful connecting entities can be."*

- Project Peanut Butter  
Plant Operations Manager,  
Blantyre, Malawi

## IMPROVING LIVES AND PROTECTING RESOURCES

By assisting entrepreneurial, civic-minded food companies in Africa, we also help the environment.

The mission of Zambia-based COMACO, for example, is to curb poaching of wildlife by helping families in poor rural areas make a sustainable living from environmentally responsible farming. The company's products are sourced from 45,000 growers, who receive a fair market price for their crops. The growers also receive training in areas such as crop diversification and organic fertilizers.

By offering a better living through farming, illegal poaching of game has been dramatically reduced in the area served by COMACO.

