

## optimis

#### **Table of Contents**

- 3 Program Highlights
- 6 JA Statistics
- 7 Community Hero
- 10 Regional Board Members
- 11 21st Century Partners
- 12 Corporate Contributors
- 14 Individual Contributors
- **16** Statement of Operations
- 16 Giving Society Members
- 18 JA BizTown
- 19 Hall of Achievement
- 20 Bright House Networks / Junior Achievement Invitational
- 21 STEMTEC



Junior Achievement educates and inspires young people to value free enterprise, business and economics to improve the quality of their lives.

Junior Achievement uses hands-on experiences to help young people understand the business of life. In partnership with business and educators, Junior Achievement brings the real world to students, opening their minds to their potential and preparing them for the world of work.

Donors find JA to be relevant because it inspires kids to succeed and prepares them to be workforce ready. There is no other organization that delivers the turn-key, easy-to-implement solutions that will ensure donors' future employees are ready for the workforce.

JA volunteers make school relevant and fun, which means kids are more likely to become contributing, successful members of their communities. As volunteers share their real-world experiences and present JA materials, it helps kids bridge the gap between what they learn in school and what they can expect in the world of work.

Educators invite Junior Achievement into their classrooms because JA volunteers and materials support teachers by providing an exciting learning environment that gives students a real-world perspective. JA program content aligns with curriculum standards to help teachers achieve their students' learning objectives.

Students participating in JA programs have a greater comprehension of economics and business than their non-participating peers. Junior Achievement helps prepare students to develop successful financial management habits, empowering them to explore the potential of becoming an aspiring entrepreneur, and providing them with the skills necessary to succeed in a global workforce. In the 2009 – 10 school year, Junior Achievement programs were presented to 75,131 West Central Florida students through the support of our stakeholders.



Junior Achievement generates optimism for students and volunteers alike.

## Richard George President, Junior Achievement

2010-2011 Program Highlights

3,925 classes

6,948 Volunteers

75,131 Students

3,574 Teachers



More than 8 out of 10 (83%) of JA alumni agreed that the JA program connected what they learned in the classroom with real life.

Students who participate in Junior Achievement programs have a better understanding of the connection between school and the world of work. Junior Achievement's programs focus on connecting the dots between what is being taught in the classroom and the relevance of the information for the future.

## experience

I loved the program. I think it prepared me for life in a positive way. It helped me learn how to budget my money. Bryan JA Student



All of Junior Achievement's programs provide hands-on, experiential learning for students. JA's Capstone Programs in particular bring relevance to their learning through real life simulation. JA Finance Park allows students to build a foundation of intelligent, personal financial decision-making skills. They learn how to construct and adhere to a personal budget — including

housing and food, savings, transportation, entertainment, health care and maintenance, utilities, clothing, and education. At JA BizTown, students learn what it takes to create and run a business, publish a newspaper, supervise employees, and hold elective office, while also learning what it means to personally earn and manage money.

future

92%

say that being a JA student positively affected their future

88%

say that participating in JA helped prepare them for the world of work

84%

indicate that JA enabled them to connect what they learned in the classroom to real life

67%

say that JA made them realize the importance of staying in school

Junior Achievement has a beneficial impact on students' attitudes and knowledge base, which they take with them into the adult world of work and personal responsibility.



## confidence



Being able to donate back to Junior Achievement is a very tangible way for me to say thanks for everything they've done for me, please continue what you're doing. I want other people to achieve, I want other people to have that success.

Ben Carpenter Community Hero JA Student King High School

Tampa Bay Lightning center Vinny Lecavalier, Lightning owner Jeff Vinik and his wife, Penny, congratulate Ben Carpenter, 17, recognized as a Lightning Community Hero.

More than 88% of Junior Achievement alumni report they are confident in their ability to manage their personal finances effectively.

Self-efficacy represents an individual's confidence in her or his ability to accomplish a particular task. Research has shown that young people with a higher generalized sense of self-efficacy set more challenging goals for themselves, try harder, persevere in difficult times, bounce back more quickly after failures, and ultimately are more successful.



Through my volunteer experience with Junior Achievement, I realized the important role mentors play in the lives of young people in our community. These students look up to us as we open their eyes to the possibilities that are available to them through hard work and dedication.

JA Volunteer

In a 2010 evaluation, three out of four students (76%) agree that their Junior Achievement volunteer is a role model that they could look up to.

## hope

Hope is defined as: trust, reliance; desire accompanied by expectation of fulfillment; one that gives promise for the future.



For 65 years, Junior Achievement of West Central Florida has been equipping area children with many of the workforce readiness, financial literacy, and entrepreneurship skills they will need to succeed in a global economy.

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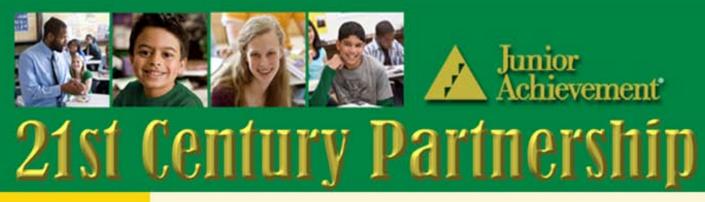
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#### STATEMENT OF OPERATIONS

	Totals	% of Total
Revenues		
Corporations	\$ 355,906	12.72%
Foundations	\$	7.24%
Public Funding	\$	14.31%
Individuals	\$	19.52%
JA Bowl	\$	11.06%
Celebrate Junior Achievement	\$	6.15%
Golf Tournaments	\$	15.69%
Other Special Events	\$	4.48%
Interest and Other	\$ 56,955	2.04%
Student Related Revenue - JA BizTown	\$ 189,986	6.79%
Total Revenue	\$ 2,797,278	100%
Released from Restrictions - JA BizTown	88,300	
Released from Restrictions - Elapsed Time	81,508	
Total Revenue and Support	2,967,087	
Expenses and Other Costs		
Program Materials and Services	\$ 2,190,936	83%
Fundraising and Special Events	\$ 262,340	10%
General and Administrative	\$ 198,829	7%
Total Expenses	\$ 2,652,105	100%
Unrestricted - Used for PPE JA BizTown		
Increase in Temporarily Restricted - time	\$ 816,825	
JA - BizTown	\$	
Unrestricted - LT to ST Pledges	(81,451)	
Change in Temporarily Restricted Net Assets	\$ 647,074	
Permanently Restricted Endowment Gains	\$ 19,234	
Net Income	\$ 981,290	

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Junior Achievement supporters who gave an annual gift of \$10,000 or more

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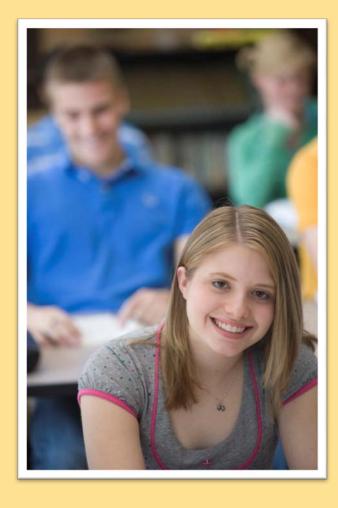
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18 Junior Achievement of West Central Florida

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The Pam and Les Muma JA BizTown experience is brought to life by the students' teacher, using a four-week, in-class curriculum that encompasses financial literacy, work readiness, and entrepreneurship – the 'Economics of Life.'

Next, students pack up and head to JA BizTown for an exhilarating day-long, simulated city experience. The JA BizTown experience helps students connect the dots through role play: students get to play CEO, and more.



Pam and Les Muma pictured with Mayor of JA BizTown Sebastian Mejia from Mary Bryant Elementary School

"Now I understand why when I ask my mom to buy me something at the store – and she tells me 'no' – it is because she is on a budget."

- Carlos, 5th Grader



Bill Poe Family
Junior Achievement Center
Home of
Pam and Les Muma
JA BizTown
13707 N. 22nd Street
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(813) 631-1410



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