

Junior Achievement Programs teach students the importance of Entrepreneurship, Workforce Readiness, and Financial Literacy!

Elementary Programs

Sequential programs that teach students their economic roles as individuals and family members, and how their roles affect the local, regional, national, and global economy.

- Ourselves
- Our Families
- Our Community
- Our City
- Our Region
- Our Nation

Middle Grades Programs

Programs help teens make difficult decisions about how to best prepare for their educational and professional future.

- JA Global Marketplace
- JA Economics for Success
- JA America Works
- JA Pittsburgh's Future... Now!

High School Programs

Programs help students make informed, intelligent decisions about their future, and fosters skills that will be highly useful in the business world.

- JA Economics™
- JA Exploring Economics
- JA Careers With A Purpose™
- JA Success Skills™
- JA Business Ethics
- JA Job Shadow™
- JA Banks in Action
- JA Personal Finance
- JA Titan
- JA Be Entrepreneurial™

Afterschool Programs

Programs help students by providing engaging, academically enriching and experiential learning sessions in economic education.

- JA More than Money
- JA It's My Business
- JA Company Program

WHAT IS JUNIOR ACHIEVEMENT (JA)? At Junior Achievement, we give young people the knowledge and skills they need to own their economic success, plan for their future, and make smart academic and economic choices. Our corporate and community volunteers deliver relevant, hands-on experiences that give students from kindergarten through high school knowledge and skills in financial literacy, work readiness and entrepreneurship. JA programs empower students to make a connection between what they learn in school and how it can be applied in the real world—enhancing the relevance of their classroom learning and increasing their understanding of the value of staying in school.

PURPOSE: Empowering young people to own their economic success.

WHOM DOES IT REACH? Through 124 domestic affiliates, Junior Achievement reaches more than four million U.S. students each year in cities, suburbs and rural areas. Locally, Junior Achievement of Western PA serves over 65,000 students annually in 129 school districts and 328 schools.

ABOUT THE VOLUNTEERS: Junior Achievement of Western PA's 3,000 classroom volunteers come from all walks of life and include business people, college students, and parents. These dedicated individuals are the backbone of our organization.

LEADERSHIP: JA Board Chairman - Robert Borella, Senior Director, Marketing & Corporate Communications, Giant Eagle, Inc.; JA President - Dennis P. Gilfoyle; Fifty-five active JA Board Members.

FUNDING: Junior Achievement of Western PA operates on a \$1.85 million annual budget. Contributions are comprised from more than 3,000 local businesses, corporations, foundations and individuals. JA is an approved "Educational Improvement and Scholarship Organization" under the state's Educational Improvement Tax Credit Program.

PROVEN SUCCESS: Studies show the impact of Junior Achievement programs including:

- 92% of Junior Achievement alumni say they are confident they can compete successfully in a business environment.
- 8 out of 10 students agree JA programs reinforces the value of an education and importance of staying in school.
- Teachers (95%) and volunteers (92%) report students in JA have a better understanding of how the real world operates.

SOME DISTINGUISHED JUNIOR ACHIEVEMENT OF WESTERN PA ALUMNI:

Rick Santorum, Former U.S. Senator
Max Starks, Pittsburgh Steelers
Linda Dickerson, 501(c)(3)²

Cardinal Donald Wuerl, Diocese of Washington DC
Patrice King-Brown, Yvonne Zanos, John Shumway, KDKA-TV
Mark A. Nordenberg, Chancellor & CEO, University of Pittsburgh



Junior Achievement of Western Pennsylvania
One Allegheny Center, Suite 430
Pittsburgh, PA 15212
(412) 208-4747
Fax: (412) 321-4683
www.jawesternpa.org

Junior Achievement's Impact in the Lives of ESL Students



JA's focus is to impact all of the youth in our service area; however, during the 2010-2011 school year, Junior Achievement of Western Pennsylvania (JAWPA) began a concerted effort to serve an increased number of refugee youth. What began as JAWPA serving only 65 refugee youth with in-school programming at one middle school in FY 2011, quickly grew to serving nearly 400 refugee youth, in grades K-12, throughout 4 schools by the end of FY 2012. Currently, approximately 600 refugee youth are school-aged—and eligible for JA programming—in Pittsburgh alone.

Due to JA Area Offices nationwide having extensive corporate networks, it is easy for us to connect refugees to work experiences they may never otherwise have the opportunity to explore. Unique programming JAWPA has completed with refugee youth in FY 2012 includes taking 60 refugee youth from a local middle school to American Eagle Outfitters (AE) Headquarters. They had the opportunity to meet with the CEO and work 1-1 with AE employees. AT&T also hosted a job shadow day for local refugee youth. 25 refugee youth from a local high school attended a job shadow day at AT&T. Later, one of them from Bhutan was chosen to represent our local office at the national level to represent our best practices with refugee youth in the AT&T/JA Job Shadow partnership nationwide. He met with the CEO of AT&T Global Headquarters—a former Cuban refugee. This same youth was also offered an exclusive 1-1 job shadow event with LANXESS North America offices in Pittsburgh.

Meet Diwas Timsina:

Diwas is a Bhutanese refugee who came to the United States four years ago after living in a refugee camp since birth in Nepal. His family was forced to flee due to religious and political persecution.

Here is Diwas' story, in his own words, about how JA changed his life:



Junior Achievement is one of the biggest organizations that works with teens and helps them achieve their future goals and fulfill their dreams. I have been in the United States for all most four years. Since I came to the United States I have been working with Junior Achievement. I recently moved from Georgia to Pittsburgh, but no matter where I go Junior Achievement has been supporting me and helping me achieve my goals and dreams. Recently, I participated in the AT&T Job Shadow Day through Junior Achievement and got the chance to see inside the business world. I now know many different new things about careers, future business, and about new technologies. I am so grateful and thankful that I went to job shadow at AT&T and it was one of the greatest experiences of my life. I can proudly say that JA helped me in many different ways to become who I am right now. JA has shown me the key to becoming successful and helped me find my talent. JA has given me a place to share my true talent. JA has shown me how education is important in our life. JA has helped me with my personal goals and my career. JA has shown me what is right and wrong. I can proudly say that Junior Achievement has changed my life and given me an opportunity to be who I am. I have been working with JA and I will always be part of JA.