**Identify Your Network Worksheet**

Let’s begin to map your network! Identify the people you can reach out to in your personal network and your organization’s. Include long-time supporters and new, potential supporters.

***Tips***

* For the Open Challenge, it is important to consider which members of your network have: a) access to the internet, and b) credit cards.
* Estimate the amount that each donor in your network is likely to donate to your project. Be realistic!
* Identify who, in your organization or team, is responsible for outreach to each individual listed below.
* Feel free to add more lines if necessary!

***My Organization’s Network***

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| **Donors and Supporters** |
| *Example: Kelsey Jacobs* | *$20* | *Example: Ashley Johnson* | *$25* |
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| **Volunteers** |
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| **Collaborating Organizations and Professional Contacts** |
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| **Beneficiaries (Your beneficiaries can be their biggest advocates!)** |
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| **Community Members (from your religious institution, neighborhood, school, etc.)** |
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| **Local Leaders (business owners, prominent community members)** |
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| **Personal Family and Friends** |
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| **Other** |
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