

Director's Report

The past year has been an exciting one in MSR, in that it has seen a huge growth in the Placement output (see the graph in this report). Placement is our mantra, and we aim to continue to increase our net figures, as well as our infrastructural support. The second pleasing aspect is the growth of the Project into the Regions. We now have offices in Johannesburg, Pretoria, Nelspruit, Kimberley, Pietermaritzburg and Ladysmith. New offices are pending for George and Bloemfontein. Our previous Johannesburg Manager, Richard Ryan, has assumed the post of Regional Co-ordinator. He brings a passion for the cause which is augmented by business acumen.

Head Office in Cape Town has seen some infrastructural changes, aimed at streamlining our administration and control. Charles Maisel chose to step down as Director, but to continue his Fundraising and Promotional efforts for the Project. He has started new, allied projects, which should have positive spin-offs for our men. Our Placement section has doubled its personnel, and will soon be implementing a national database of our men. This has already resulted in a streamlining of the placement function.

MSR has been very fortunate to secure the services of Anthony Marshall-Smith as the Chairman of our Board. He not only brings a wealth of management and financial experience to the Board, but is also well-connected with Cape Town's who's who – a very useful resource for an NGO!

Finally, to all the hardworking MSR staff, at Head Office and in the Regions: thank you for your tireless dedication to our important work. May the new year bring more success, and the satisfaction of a job well done.



Vuyani waits on the side of the road, in the hope of finding work. He is registered by MSR fieldworkers, and is given a membership card.

Chairman's Report

For Men on the Side of the Road, 2005/6 has been a year of dramatic change and growth.

Firstly, our founder and moving spirit, Charles Maisel, continued to pioneer in the field of social entrepreneurship by stepping down from the leadership of the organisation. He recognised that, with its rapid growth and administrative intensity, a different set of skills were required and hence he handed the directorship reins to the former chairman, Robin Gilfillan. He has formalised procedures, introduced budgets and monthly reporting and created a structure that can be reproduced around the country. This is vital if we are to continue to try to meet the demands for our services. Charles continues as the outer image of the organisation, its cheerleader and, with Jocelyn Freed, fundraiser extraordinaire.

As a result of these changes, I was privileged to be invited earlier this year to join the Board as Chairman and have been immensely impressed by what has been and is being achieved.

The conundrum of high unemployment and shortage of skills at all levels, compounded by the demands of rapid economic growth, is a major subject of discussion throughout the country. In this environment it is clear that the relevance of the MSR model, combining upliftment and employment through skills training and placement, is continually being reaffirmed. This is borne out by the growing awareness and profile of the organisation and the demand for its services. A number of provincial governments have requested us to introduce our model into their regions and have provided some funding. There is an enormous demand which we are striving to satisfy but we have learnt, sometimes through painful experience, to expand carefully. Even with good funding, the model will not succeed without people of commitment, the desire to serve and the ability to sustain a level of performance in keeping with our reputation.

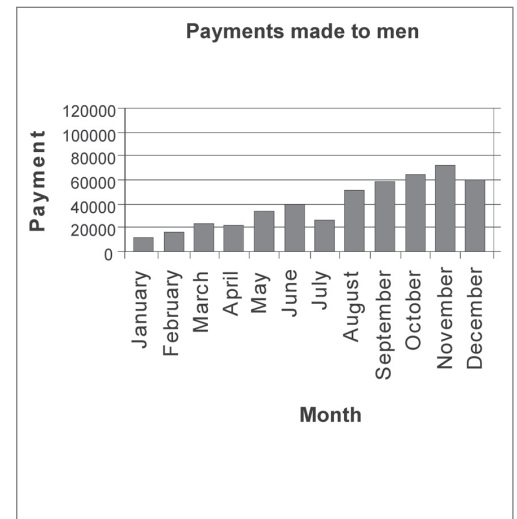
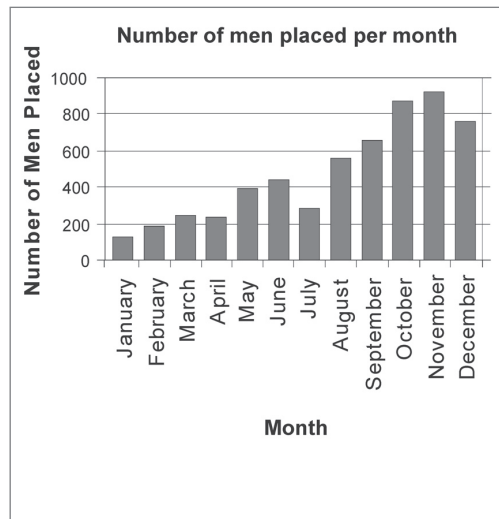
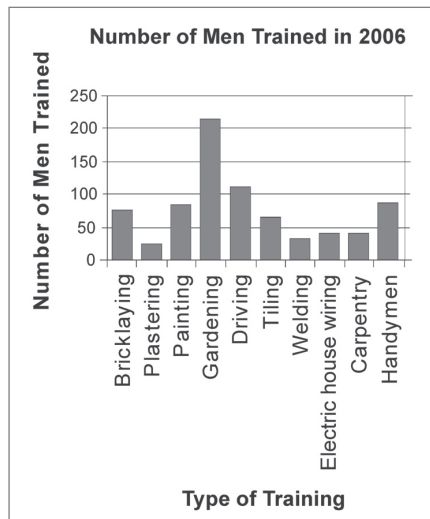
On behalf of the Board, I would like to thank Robin for the enormous efforts and intellect he has applied to successfully stabilising and structuring the organisation to enable it to handle rapid growth and change. He has been extremely well supported by the magnificent fundraising efforts of Charles and Jocelyn who have achieved substantial growth on last year and they too are due our heartfelt thanks. Finally, I must thank my fellow directors for their cooperation and easy acceptance of me, and I look forward to working together in growing and expanding the impact of the organisation.

We are operating in an area of immense challenges, but, in the short life of MSR, it has been shown that we can make a difference. This we must continue to do.

*Men from the side of the road
fix donated tools and machinery,
which can be used for jobs.*



Figures and Statistics (Cape Town only)



Vuyani attending an in-house drivers' training course.



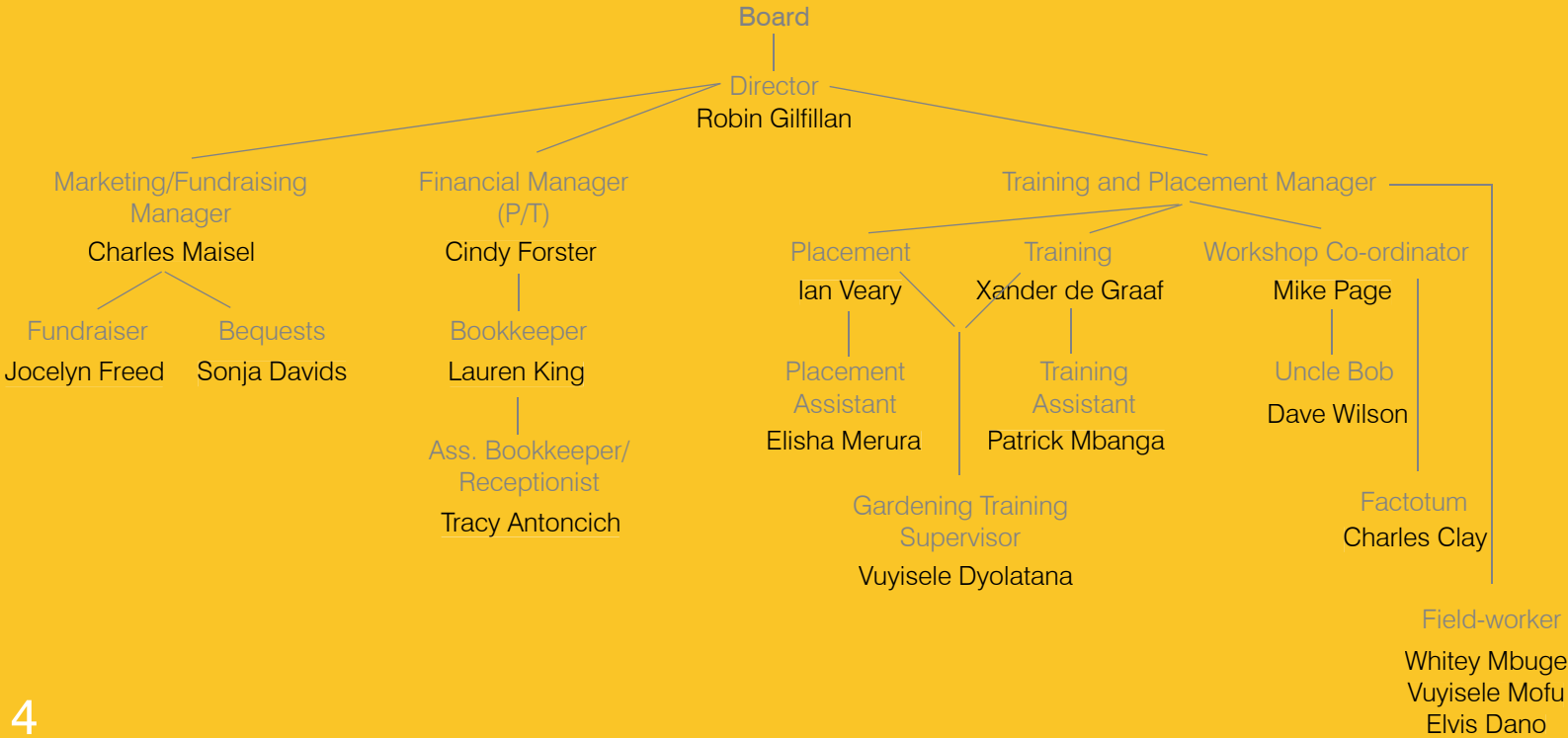
Management Board

Board Members	Contact	Expertise
Anthony Marshall-Smith (Chairperson)	082 567 9478	Financial
Tim Leher	(021) 461 9200	Financial
Allan Wise	082 497 7227	Financial
Sarah Nicklin	073 150 9525	Public Relations



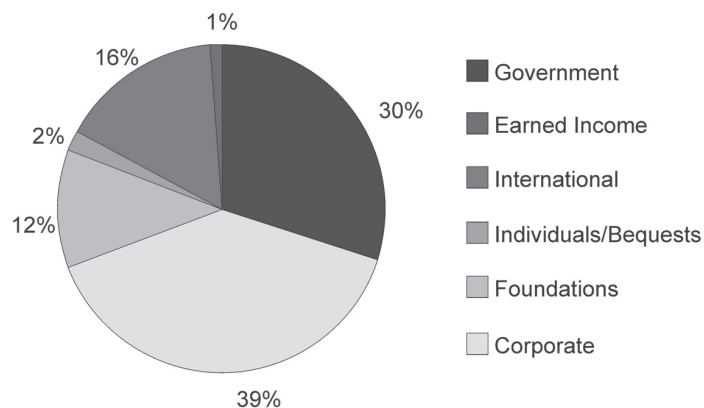
Vuyani employed in a painting job.

Personnel



Current Funders

Current sources of funding



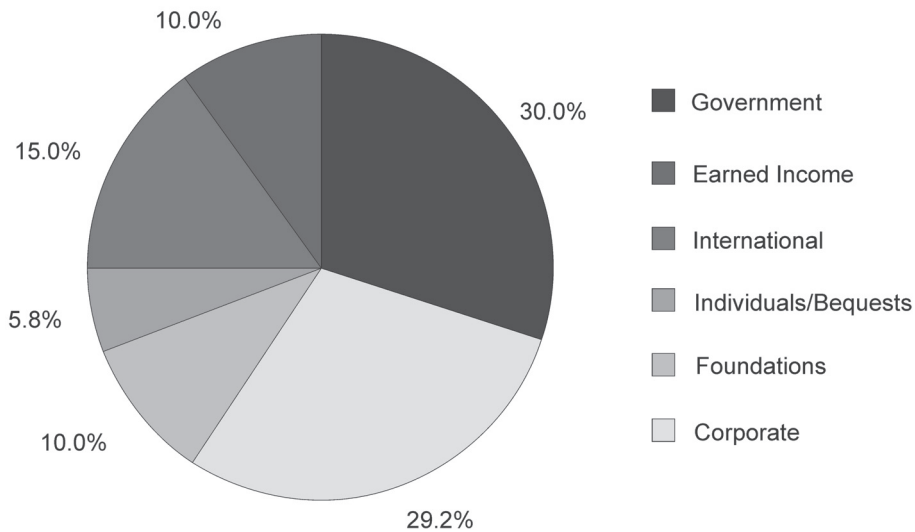
Ackerman Pick 'n Pay Foundation
 Anglo-American Chairman's Fund
 Barloworld-Plascon
 Builder's Warehouse (JHB)
 BP Southern Africa (Pty) Ltd
 British American Tobacco
 De Beers Fund
 Department of Social Development (Western Cape)
 National Department of Social Development
 Department of Social Development (Northern Cape)
 Department of Social Development (KwaZulu- Natal)
 Echoing Green (USA)
 Eskom Foundation
 FirstRand Foundation
 Golden Arrow Foundation
 Holcim
 May and Stanley Charitable Trust
 Nedbank Foundation
 Old Mutual Foundation
 Quaker Services
 South African Breweries
 Supergroup
 Stichting Liberty (Holland)
 Township Trust (UK)
 Tswane Municipality
 Region 11 JHB
 The D.G Murray Trust
 The Global Fund for Children (USA)

Vuyani drawing his wages.

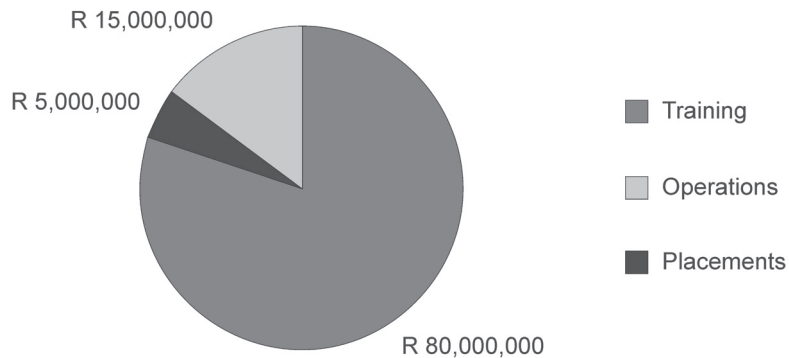


Future funding strategy: 5 year plan

Sources of funding



Funding needed to support projects for the next five years



Legal status

Registered as a Non Profit Organisation:
(024-519 NPO)
Registered tax number: 7010750562
Vat registration number: 4180213367
Tax exempt under 18A of the Income Tax Act
Reference number: 9028613157
Financial Report 2005/2006

Provisional Financial Report

1 APRIL 2005 - 31 MARCH 2006

(FULL, AUDITED REPORT WILL BE SENT TO FUNDERS IN JANUARY 2007)

INCOME

Donations (over R50 000):

Department of Social Services (W. Cape)	R 936 356
Department of Social Services (N. Cape)	R 570 000
Supergroup	R 477 500
B.P. Foundation	R 450 000
Department of Social Services (National)	R 391 000
Liberty Foundation	R 323 900
Placement Section	R 238 304
Pick and Pay Foundation	R 150 000
Old Mutual	R 100 000
Echoing Green	R 93 000
May and Stanley Trust	R 72 960
City of Cape Town	R 65 800
D G Murray Trust	R 60 000
Income from tool sales	R 56 052
ESKOM	R 50 000
FirstRand	R 50 000
NedCor	R 50 000
Other	R 397 281

Total	R4 532 153
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EXPENDITURE

Salaries	R1 447 048
Training	R 221 258
Travel	R 58 396
Uncle Bob	R 221 258
Placement	R 309 561
Workshop costs	R 143 861
Workers' Federation	R 60 280
Marketing	R 22 284
Operational costs	R 164 511
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Total	R2 648 459
 Net Surplus	 R2 048 698

Note :

- 1. This apparent 'surplus' is a result of some funding money arriving just before the end of the financial year. These funds were ear-marked for training, placement and soft-costs during the ensuing year. As a result of our funding patterns, we have decided to change our year-end to 31 December in future.
- 2. Salaries are inclusive of staff in the six Regions.